Mechanicville / Stillwater Industrial Development Agency

Public Hearing / Meeting Agenda April 11, 2022 6:00 p.m.

Call to Order:

Sally Herrick, Chairperson Sam Carabis, Treasurer

Maria Morris, Secretary

Barbara Corsale Judy Wood-Zeno

John Fusco
Pat Hildreth
John Amodeo
John Bove, Jr., CEO
Sal lavarone, CFO

Public Hearing on Polyset Application for City of Mechanicville

Review and Approval of Previous Meeting Minutes: Pat Hildreth

<u>Treasurer's Report</u>: Sam Carabis

Polyset Project: Sally Herrick / Jim Carminucci

Other / New Business

Next Meeting: June 6, 2022

<u>Adjournment</u>

<u>Please note that the Board Meeting will be held immediately following the Public Hearing which will be held at the Mechanicville Senior Citizen Center at 178 North Main Street, Mechanicville, NY</u>

The City of Mechanicville and Town of Stillwater Industrial Development Agency met in special session at the Mechanicville Senior Center, 178 N. Main Street, Mechanicville, New York on April 11, 2022, at 6:00 p.m. local time following the close of a public hearing.

The meeting was called to order by the Chairperson, and, upon roll being called, the following were

PRESENT:

Sally Herrick Chairperson Sam Carabis Treasurer

Maria Morris Vice Chairperson

Barbara Corsale Member
John Fusco Member
Patrick Hildreth Secretary
Judy Wood-Zeno Member
John Amodeo Member

ABSENT:

ALSO PRESENT:

John Bove Agency CEO Sal Iavarone Agency CFO

Gina Kenyon Agency Administrative Assistant

James A. Carminucci, Esq. A

Agency Counsel

Dennis Brobston Saratoga Economic Development Corporation

The following resolution was offered by	, seconded by, to wit:
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RESOLUTION GRANTING PRELIMINARY APPROVAL TOWARD THE PROVIDING OF FINANCIAL ASSISTANCE BY THE CITY OF MECHANICVILLE AND TOWN OF STILLWATER INDUSTRIAL DEVELOPMENT AGENCY WITH RESPECT TO A PROJECT CONSISTING OF THE ACQUISITION, RECONSTRUCTION, AND INSTALLATION OF AN EXISTING 24,514 SQUARE FOOT MANUFACTURING LOCATED AT 35 AND 75 S. CENTRAL AVENUE IN THE CITY OF MECHANICVILLE, SARATOGA COUNTY, NEW YORK, UPON APPLICATION OF POLYSET COMPANY, INC. AT A TOTAL PROJECT COST OF \$1,254,500.00.

WHEREAS, the City of Mechanicville and Town of Stillwater Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of the State of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of the State of New York, as amended (the "Enabling Act"), and Chapter 582 of the Laws of 1978, as amended, (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of industrial, manufacturing, warehousing, commercial, research and recreation facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct and install "projects" (as defined in the Act), or to cause said projects to be acquired, constructed, reconstructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, Polyset Company, Inc., a New York business corporation having an address of 65 Hudson Avenue, Mechanicville, New York 12118 (the "Applicant"), has requested that the Agency undertake a project (the "Project") consisting of (A) (1) the acquisition of an interest in approximately .98 acre parcels of land located at 35 and 75 S. Central Avenue in the City of Mechanicville, New York constituting Tax Parcels No. 262.69-1-41 and 262.69-1-8.1 (the "Land"), (2 the reconstruction on a portion of the Land of an existing approximately 24,514 square foot structure to be utilized by the Applicant in its joint fabrication operations and (3) the acquisition and installation therein of certain machinery and equipment (the "Equipment" and together with the Land and the Facility, the "Project Facility"), (B) the lease (with the obligation to purchase) or the sale of the Project Facility to the Applicant or such other person as may be designated by the Applicant and agreed upon by the Agency and (C) the providing of "Financial Assistance" (as such term is defined in the Act) in the form of abatements of state and local sales tax and real property taxes; and

WHEREAS, the Applicant has estimated that the total cost of the Project will equal approximately \$1,254,500; and

WHEREAS, the Agency has given due consideration to the Application, and to representations by the Applicant that the undertaking of the Project will be an inducement to the Applicant to undertake the Project in the City of Mechanicville, New York; and

WHEREAS, the Agency desires to encourage the Applicant to preserve and advance the job opportunities, health, general prosperity and economic welfare of the people of the City of Mechanicville, New York by undertaking the Project in the City of Mechanicville, New York; and

WHEREAS, immediately prior to this meeting, a public hearing with respect to the Project was conducted by the Agency; and

WHEREAS, pursuant to Article 8 of the Environmental Conservation Law, Chapter 43-B of the Consolidated Laws of the State of New York, as amended, and the regulations adopted pursuant thereto by the Department of Environmental Conservation of the State of New York (collectively, the "SEQR Act"), the Agency is required to make a determination with respect to the environmental impact of any "Action" (as defined by the SEQR Act) to be taken by the Agency and the approval of the Project constitutes such an "Action"; and

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF THE CITY OF MECHANICVILLE AND TOWN OF STILLWATER INDUSTRIAL DEVELOPMENT AGENCY AS FOLLOWS:

<u>SECTION 1</u>. Based upon the representations made by the Applicant to the Agency, the Agency hereby makes the following findings and determinations with respect to the project:

A. The Project constitutes a "project" within the meaning of the Act; and

- B. The undertaking by the Agency of the acquisition, construction and installation of the Project Facility pursuant to the Act, will promote the job opportunities, health, general prosperity and economic welfare of the inhabitants of the City of Mechanicville, New York and the State of New York, improve their standard of living and thereby serve the public purposes of the Act; and
- C. The completion of the Project will not result in the removal of a facility or plant of the Applicant or any other proposed occupant of the Project Facility from one area of the State to another area of the State or in the abandonment of one or more plants or facilities of the Applicant or any other proposed occupant of the Project Facility located in the State except to the extent the foregoing is reasonably necessary to discourage the Applicant or said occupant from removing such other plant or facility outside the State of New York or is reasonably necessary to preserve the competitive position of the Applicant or said occupant in its respective industry.
- <u>SECTION 2</u>. Subject to the conditions set forth in Section 3 of this Resolution, the Agency will (A) acquire, construct and install the Project Facility, or cause the Project Facility to be acquired, constructed and installed, and (B) lease (with the obligation to purchase) or sell the Project Facility to the Applicant or its designee pursuant to a lease agreement or an installment sale agreement (hereinafter, the "Agreement") between the Agency and the Applicant.
- SECTION 3. The undertaking of the Project, as contemplated by Section 3 of this Resolution, shall be subject to: (A) agreement between the Applicant and the Agency as to payment by the Applicant of payments in lieu of taxes with respect to the Project Facility providing for payments in lieu of taxes, together with the administrative fee of the Agency with respect to the Project; and (B) the following additional conditions: (a0 compliance with the SEQR Act and (2) that the Applicant procure all necessary federal, state and local approvals and permits with respect to the reconstruction and operation of the Project Facility.
- <u>SECTION 4.</u> The officers, agents and employees of the Agency are hereby authorized, empowered and directed to proceed with the undertakings provided for therein on the part of the Agency and are further authorized to do all such acts and things and to execute all such documents as may be necessary or convenient to carry out and comply with the terms and provisions of this Resolution.
- <u>SECTION 5</u>. The officers, agents and employees of the Agency are hereby directed to do such things or perform such acts as may allow the Agency to proceed to its final consideration of the Project.
- <u>SECTION 6</u>. This Resolution shall take effect immediately and shall remain in effect until the earlier of (1) the execution and delivery of the Agreement at which time all provisions and conditions hereof shall be deemed merged into such Agreement and (2) the date which is two (2) years from the date hereof.

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

Herrick	VOTING
Carabis	VOTING
Morris	VOTING
Corsale	VOTING

Fusco Hildreth VOTING

VOTING

Wood-Zeno Amodeo VOTING VOTING

The foregoing Resolution was thereupon declared duly [adopted][defeated].

Section I: Applicant Information

Please answer all questions. Use "None" or "Not Applicable" where necessary.

A) Applicant Information-company receiving benefit:

Applicant Name: Polyset Company	
Applicant Address: 65 Hudson Avenue, Me	chanicville, NY 12118
Phone: 518 664-6000	Fax: 518 664-6001
Website: www.polyset.com	_{E-mail:} info@polyset.com
Federal ID#: 22-2628627	NAICS:325520
State and Year of Incorporation/Organization: New Y	ork - 1985
List of stockholders, members, or partners of Applican Rajat K Ghoshal, Niladri Ghoshal	:
Will a Real Estate Holding Company be utilized to own	n the Project property/facility? Yes or No
What is the name of the Real Estate Holding Company	
Federal ID# of Real Estate Holding Company:	
State and Year of Incorporation/Organization:	
List of stockholders, members, or partners of Real Esta	te Holding Company:
Agency assisting in application (SCPP or SEDC): SED B) Individual Completing Application:	C
Name: Rajat Ghoshal	
Title: COO	
Address: 65 Hudson Avenue, Mecha	
Phone: 518 664-6013	Fax: 518 664-6001
E-Mail: r.ghoshal@polyset.com	
C) Company Contact (if different from individual c	ompleting application):
Name:	
Title:	
Address:	
Phone:	Fax:
E-Mail:	

D) Company Counsel: Name of Attorney: Jennifer Tsyn Firm Name: Bond, Schoeneck & King PLLC 22 Corporate Woods, Suite 501, Albany, NY 12211 Address Phone: 518-533-3218 Fax: 518-533-3278 E-mail: tsynj@bsk.com E) Identify the assistance being requested of the Agency (select all that apply): ✓ Yes or 1. Exemption from Sales Tax 2. Exemption from Mortgage Recording Tax Yes or 3. Exemption from Real Property Tax Yes or No 4. Tax Exempt Financing * * (typically small qualified manufacturers) F) Business Organization (check appropriate category): S Corporation Corporation Partnership **Public Corporation** Joint Venture Sole Proprietorship Limited Liability Company Other (please specify) Year Established: 1985 State in which Organization is established: New York G) List all stockholders, members, or partners with % of ownership greater than 20%: % of ownership Name Rajat K Ghoshal 50 Niladri Ghoshal 50

H) Applicant Business Description:

Describe in detail company background, products, customers, goods and services. Description is critical in determining eligibility: Manufacturer of Industrial Adhesives, Coatings, Sealants and Elastomers

Customers include OEMs, Distributors, Road and Bridge installation contractors, Flooring contractors

Estimated % of sales within Mechanicville or Stillwater: 0
Estimated % of sales outside Mechanicville and Stillwater but within New York State: 17
Estimated % of sales outside New York State but within the U.S.: 80
Estimated % of sales outside the U.S. 3
(*Percentage to equal 100%)
I) What percentage of your total annual supplies, raw materials and vendor services are purchased from
firms in Mechanicville and/or Stillwater. Include list of vendors, raw material suppliers and percentages
for each. Provide supporting documentation including estimated percentage of local purchases. Country Living, PJ Baker, Raloid Tool, Top Mop Cleaning Services
(~\$50k)
Section II: Project Description & Details
A) Project Location:
Municipality or Municipalities of current operations: Stillwater
Will the Proposed Project be located within the Municipality, or within a Municipality, identified above?
X Yes or No
If Yes, in which Municipality will the proposed project be located?
If No, in which Municipality will the proposed project be located? Mechanicville
Provide the Property Address of the proposed Project: 35 & 75 S Central Avenue, Mechanicville, NY 12118
SBL (Section, Block, Lot) # for Property upon which proposed Project will be located: 262.69-1-41, 262.69-1-8.1 Acreage: 0.98
What are the current real estate taxes on the proposed Project Site? 22762.09
If amount of current taxes is not available, provide assessed value for each:
Land: \$ Buildings(s): \$

^{**} If available please include a copy of current tax bill.

Are Real Property Taxes current? Yes or No. If no, please explain
Town/City/Village: Mechanicville School District: Mechanicville CSD
Does the Applicant or any related entity currently hold fee title to the Project site? Yes or No If No, indicate name of present owner of the Project Site: HLM Ventures LLC
Does Applicant or related entity have an option/contract to purchase the Project site? Yes or No
Describe the present use of the proposed Project site: Storage/Distribution of Cable Equipment
B) Please provide narrative of project, the purpose of the project (new build, renovations, and/or equipment purchases), and the type of project (educational, recreational, historic preservation, etc.). Identify specific uses occurring within the project. Describe any and all tenants and any/all end users: (This information is critical in determining project eligibility — Attach additional pages if necessary): This acquisition will allow Polyset to transfer it's expansion joint fabrication operation to 35 S Central Ave enabling additional raw material storage and make the flow of materials more efficient throughout the Hudson Ave Plant.
Renovations to 35 S Central include installation of a sprinkler system, purchase of racking for storage and a box truck for transport.
In the future, Polyset will renovate the building at 75 S Central Ave to serve as an R&D Laboratory.
Describe the reasons why the Agency's financial assistance is necessary, and the effect the Project will have on the Applicant's business or operations. Focus on competitiveness issues, project shortfalls, etc Your eligibility determination will be based in part on your answer (attach additional pages if necessary): Polyset had encountered significant competetive pressures which have reduced margins significantly. Having additional space available will allow Polyset to negotitate effectively with suppliers to restore margins and invest in future growth via
research and development.

Please confirmation undertaken bi	n by checking the box below if there is likelihood that the Project would not be at for the Financial Assistance provided by the Agency?
	s or No
provide a state	could be undertaken without Financial Assistance provided by the Agency, then ement in the space provided below indicating why the Project should be undertaken:
If the Applicar	at is unable to obtain Financial Assistance for the Project, what will be the impact on
the Applicant a	and County/City/Town/Village? Polyset will look for additional manufacutring/warehouse space ions, likely to be outside of NYS.
	include the leasing of any equipment? Yes or No please describe:
D) Site Charact	eristics:
Will the Project	meet zoning/land use requirements at the proposed location? Yes or No
Describe the pre	sent zoning/land use: General Commercial
Describe require	ed zoning/land use, if different:
If a change in zo of zoning/land u	oning/land use is required, please provide details/status/timeline of any request for change se requirements:
1. Utilities	serving project site:
	Water - Municipal: City of Mechanicville Other (Describe):
	Sewer - Municipal: City of Mechanicville Other (Describe):

Other (Describe): d. Heat – Utility: Other (Describe): e. Gas – Utility: New York State Electric & Gas Other (describe): 2. Are there public infrastructure improvements required or proposed? If yes, please describe: Installation of a sprinkler system will be required, determination of existing water supply is to be examine Is the proposed project located on a site where the known or potential presence of contaminants is complicating the development/use of the property? If yes, please explain: Yes, based on the prior use of the facility a Phase 1 Environmental Assessment was performed E) Has a Phase I Environmental Assessment been prepared or will one be prepared with respect to the proposed project site? Yes or No. If yes, please provide a copy. F) Have any other studies or assessments been undertaken with respect to the proposed project site the indicate the known or suspected presence of contamination that would complicate the site's development Yes or No. If yes, please provide copies of the study G) Provide any additional information or details:		
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H) Se	elect Project Type to	or all end users at pro	ject site (you may check	more than one):
** Wil with re	ll customers persor	onomic activity indica	site for either of the following	lowing economic activities? If yes e Retail Questionnaire contained in
	Retail Sales:	Yes or No	Services:	Yes or No
of tang	28 of the Tax Lav	v of the State of New	York (the "Tax Law") Section 1101(b)(4)(i) of	sales by a registered vendor under primarily engaged in the retail sale f the Tax Law), or (ii) sales of a
Housin	ition of Existing Fa g nent Purchase Cenant	acility	Back Office Mixed Use Facility for Aging Other	
I) Proj	ect Information:			
Estima	ted costs in conne	ction with Project:		
	Land and/or Build		aguara faat	§ <u>937,500</u>
2.		nstruction:		<u>s</u> <u>O</u>
		dition(s):	•	\$
	Infrastructure Wor			\$ 10000
5.	Reconstruction/Re	enovation:	_ square feet	\$ 150000
6.	Manufacturing Eq	uipment:	•	§ O
7.	Non-Manufacturin	ng Equipment (furnitu	re, fixtures, etc.):	<u>\$102000</u>
8.	Soft Costs: (profes	sional services, etc.):		\$ <u>55000</u>
9.	Other, Specify:			<u>\$</u>
			TOTAL Capital Costs:	<u>\$1,254,500</u>
	refinancing; estima nancing of existing			\$

Sources of Funds for Project Costs:

Bank Financing:	_{\$} 879050
Equity (excluding equity that is attributed to grants/tax credits):	_{\$} 125450
Tax-Exempt Bond Issuance (if applicable):	\$
Taxable Bond Issuance (if applicable):	\$
Public Sources (Include sum total of all state and federal grants and tax credits):	_{\$} 250000
Identify each state and federal grant/credit:	
ESD - CFA Grant	\$ 250,000
	\$
	\$
	\$
Other:	\$
Total Sources of Funds for Project Costs:	\$ <u>1,254,500</u>
Total Investment by applicant:	_{\$} 125,450
Total Amount being financed:	_{\$} 879050
Percent of total costs be financed through the public sector	20.0 %
Percent of total costs be financed through the private sector	80.0 %
Have any of the above costs been paid or incurred as of the date of this Applica	tion? Ves or No
If Yes, describe particulars: Phase 1 Environmental Assessmen	nt, Attorney Fees
	Min. And a state of the state o
Mortgage Recording Tax Exemption Benefit: Amount of mortgage that wou recording tax:	ıld be subject to mortgage

Mrec

Mortgage Amount (include sum total of construction/permanent/bridge financing): \$ \frac{\textbf{N/A}}{\text{}}

Estimated Mortgage Recording Tax Exemption Benefit (product of mortgage amount as indicated above multiplied by .75% of current mortgage recording tax in Saratoga County):

_{\$} N/A

Construction Cost Breakdown:

Total Cost of Construction (sum of 2,3,4,5, and/or 7 in Question I, above)	_{\$} 150,000
Cost for materials	_{\$} 75,000
% sourced in Mechanicville and/or Stillwater:	0 %
% sourced in New York State:	10 %
Cost for labor:	_{\$} 75000

<u>Sales and Use Tax</u>: Gross amount of costs for goods and services that are subject to State and local Sales and Use tax - said amount to benefit from the Agency's Sales and Use Tax exemption benefit:

Estimated State and local Sales and Use Tax Benefit (product of _7_% multiplied by the figure, above):

** Note that the estimate provided above will be provided to the New York State Department of Taxation and Finance. The Applicant acknowledges that the transaction documents may include a covenant by the Applicant to undertake the total amount of investment as proposed within this Application, and that the estimate above represents the maximum amount of sales and use tax benefit that the Agency may authorize with respect to this Application. The Agency may utilize the estimate above as well as the proposed total Project Costs as contained within this Application, to determine the Financial Assistance that will be offered.

Real Property Tax Benefit:

Identify and describe if the Project will utilize a real property tax exemption benefit OTHER THAN the Agency's PILOT benefit: N/A

<u>IDA PILOT Benefit</u>: Indicate the amount of PILOT Benefit based on estimated Project Costs as contained herein and anticipated tax rates and assessed valuation, including the annual PILOT Benefit abatement amount for each year of the PILOT benefit year and the sum total of PILOT Benefit abatement amount for the term of the PILOT as depicted in <u>Section V</u> of the Application.

<u>Percentage of Project Costs financed from Public Sector sources</u>: Calculate the percentage of Project Costs financed from Public Sector sources based upon Sources of Funds for Project Costs as depicted above in <u>Section II(I)</u> of the Application.

J) For the proposed facility, please indicate the square footage for each of the uses outlined below:

*If company is paying for FFE for tenants, please include in cost breakdown

	Square Footage	Cost	% of Total Cost of Project
Manufacturing/Processing	3050	161000	12.8%
Warehouse	10900	575000	45.8%
Research & Development			
Commercial		,	
Retail (see section K)			
Office	1020	54000	4.3%
Specify Other Pennysaver Bldg- Future Redevelopment	8800	464500	37.0%

K) What is your project timetable (Provide dates):

1. Start date: acquisition of equipment or construction of facilities: June 2022
2. Estimated completion date of project: October 2022
3. Project occupancy – estimated starting date of operations:
4. Have construction contracts been signed? Yes or V
5. Has financing been finalized? Yes or No
6. Indicate number of full-time construction jobs to be created by the project
** If construction contracts have been signed, please provide copies of executed construction
contracts and a complete project budget. The complete project budget should include all related
construction costs totaling the amount of the new building construction, and/or new building addition(s),
and/or renovation.
L) Have site plans been submitted to the appropriate Planning Department?
Yes or No

** If yes, provide the Agency with a copy of the related State Environmental Quality Review Act ("SEQR") Environmental Assessment Form.

Has the Project receive	ed site plan approval from the Local F	lanning Board? Yes or No.
If No, What is	s the anticipated approval date? N/A	
		nning Board's approval resolution along with ion is required for final approval and sales tax
M) Is the project neces	sary to expand project employment:	Yes or No
Is project necessary	to retain existing employment:	Yes or No
N) Employment Plan (Specific to the proposed project locat	ion): SEE ATTACHMENT "A"
Indicate number of con such jobs:	struction jobs expected to be generate	ed by the project and the expected duration of
Numbe	er of Jobs Lengt	h of Employment
Salary and Fringe Bene	fits for Jobs to be Retained and Creat	ed <u>:</u>
Category of Jobs to be Retained and Created	Average Salary or Range of Salary	Average Fringe Benefits or Range of Fringe Benefits
Management		
Professional	55000 - 75000	12000
Administrative	35000 - 42000	8000
Production	35000 - 40000	8000
Independent Contractor		
Other		
Annual Payroll Current:		_{\$} 3,616,900
Annual Payroll, Yr. 1 (a		\$ 3,990,000
Annual Payroll, Yr. 2		\$ 4,283,000

Employment at other locations in Mechanicville and/or Stillwater: (provide address and number of employees at each location):

	Address 65 Hudson Ave	Address 67 Hudson Ave	Address
Full time	34	6	
Part Time	3	0	
Total	37	6	

	3	U	
Total	37	6	
O) Will any of the facilities descri	ibed above be closed	or subject to reduced activ	ity? Yes or No
** If any of the facilities describ Yes to the question, above, you mu			York, and you answered
** Please note that the Agency madetermine the Financial Assistance acknowledges that the transaction number of jobs and create the num	ce that will be offered on documents may in	d by the Agency to the A clude a covenant by the	pplicant. The Applicant Applicant to retain the
P) Is the project reasonably necessate? Yes or No		project occupant from m	noving out of New York
If yes, please explain and identi provide supporting documentation	-	-	
Q) What competitive factors led y	ou to inquire about si	tes outside of New York	State?
R) Have you contacted or been confidences? Yes or No.	ontacted by other Lo	cal, State and/or Federal	Economic Development

If yes, please identify which agencies and what other Local, State	and/or Federal assistance and the
assistance sought and dollar amount that is anticipated to be received:	Empire State Development
Section III Retail Questionnaire	
· · · · · · · · · · · · · · · · · · ·	
To ensure compliance with Section 862 of the New York Gener requires additional information if the proposed Project is one whe Project site to undertake either a retail sale transaction or to purch	re customers personally visit the
Please answer the following:	
A. Will any portion of the project (including that portion of the other sources) consist of facilities or property that are or will be goods or services to customers who personally visit the project of	primarily used in making sales of
Yes or No. If the answer is yes, please continue. If no,	proceed to section V
For purposes of Question A, the term "retail sales" means (i) s Article 28 of the Tax Law of the State of New York (the "Ta retail sale of tangible personal property (as defined in Section (ii) sales of a service to customers who personally visit the Projection	x Law") primarily engaged in the 1101(b)(4)(i) of the Tax Law), or
B. What percentage of the cost of the Project will be expended primarily used in making sales of goods or services to customer.	ed on such facilities or property s who personally visit the project? do not complete the remainder
If the answer to A is Yes <u>AND</u> the answer to Question B is great of the following questions below apply to the project:	ter than <u>33.33%,</u> indicate which
1. Is the Project location or facility likely to attract a significant the (8) county economic development region (Albany, Saratoga, Schenectady, Washington, Warren Counties) in with the control of the counties of the coun	Columbia, Greene, Rensselaer.
If yes, please provide a third party market analysis or other response.	documentation supporting your
2. Is the predominant purpose of the project to make available not, but for the project, be reasonably accessible to the res which the proposed project would be located because of a latrade facilities offering such goods or services?	idents of the municipality within
Yes or No	

If yes, please provide a third party market analysis or other documentation supporting your response.
3. Will the project preserve permanent, private sector jobs or increase the overall number of permanent, private sector jobs in the State of New York?
Yes or No.
If yes, explain
4. Is the project located in a Highly Distressed Area? Yes or
"Highly distressed area" – As defined in NY General Municipal Law § 854 (18)
(a) a census tract or tracts or block numbering areas or areas or such census tract or block numbering area contiguous thereto which, according to the most recent census data available, has:
(i) a poverty rate of at least twenty percent for the year to which the data relates or at least twenty percent of households receiving public assistance; and
(ii) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates; or
(b) a city, town, village or county within a city with a population of one million or more for which:
(i) the ratio of the full value property wealth, as determined by the comptroller for the year nineteen hundred ninety, per resident to the statewide average full value property wealth per resident; and
(ii) the ratio of the income per resident; as shown in the nineteen hundred ninety census to the statewide average income per resident; are each fifty-five percent or less of the statewide average; or
(c) an area which was designated an empire zone pursuant to article eighteen-B of this chapter
Section IV Inter-Municipal Move Determination
Section IV Inter-Municipal Move Determination
The Agency is required by state law to make a determination that, if completion of a Project benefiting from Agency Financial Assistance results in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, Agency Financial Assistance is required to prevent the project occupant from relocating out of the state, or is reasonably necessary to preserve the project occupant's competitive position in its respective industry.
Will the Project result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state?
Yes or No
Will the Project result in the abandonment of one or more plants or facilities of the Project

Yes or No

occupant located within the state?

If Yes to either question, explain how, notwithstandin the Agency's Financial Assistance is required to preve reasonably necessary to preserve the Project occupant's	nt the Project from relocating out of the State, or is
Does the Project involve relocation or consolic municipality?	dation of a project occupant from another
Within New York State	Yes or No
Within Mechanicville or Stillwater	Yes or No
If Yes to either question, please, explain: Polyset wo	uld relocate it's expansion joint
fabrication operation from 67 Hudson Avenu	ue to 35 S Central Avenue. 67 Hudson
will serve as a packaging and finished good	s storage facility.

Section V: Estimate of Real Property Tax Abatement Benefits*** and Percentage of Project Costs financed from Public Sector sources

PILOT Estimate Table Worksheet

Dollar Value of New Construction and Renovation Costs	Estimated New Assessed Value of Property Subject to IDA*	County Tax Rate/1000	Local Tax Rate(s) (Town/City/Village)/1000	School Tax Rate/1000
\$1,087,500	\$885,000	\$2.688680	\$10.914240	\$16.606643

^{*}Apply equalization rate to value

^{**} Section V of this Application will be: (i) reviewed & verified by IDA staff based upon information contained within the Application, and (ii) provided to the Applicant for ultimate inclusion as part of this completed Application.

1	2	3	4	5	6	7	8
PILOT Year	% Payment	County PILOT	Local PILOT	School PILOT	Total PILOT	Full Tax Payment	Net Exemption
		Amount	Amount	Amount	(3+4+5)	w/o PILOT	(7-6)
lst	0	\$1,976	\$8,022	\$12,206	\$22,204	\$26,735	\$4,531
2nd	0	\$1,976	\$8,022	\$12,206	\$22,204	\$26,735	\$4,531
3rd	0	\$1,976	\$8,022	\$12,206	\$22,204	\$26,735	\$4,531
4th	0	\$1,976	\$8,022	\$12,206	\$22,204	\$26,735	\$4,531
5th	0	\$1,976	\$8,022	\$12,206	\$22,204	\$26,735	\$4,531
6th	0	\$1,976	\$8,022	\$12,206	\$22,204	\$26,735	\$4,531
7th	0	\$1,976	\$8,022	\$12,206	\$22,204	\$26,735	\$4,531
8th	0	\$1,976	\$8,022	\$12,206	\$22,204	\$26,735	\$4,531
9th	0	\$1,976	\$8,022	\$12,206	\$22,204	\$26,735	\$4,531
10th	0	\$1,976	\$8,022	\$12,206	\$22,204	\$26,735	\$4,531
TOTAL		\$19,760	\$80,220	\$122,060	\$222,040	\$267,350	\$45,315

^{***} Estimates provided are based on current property tax rates and assessment value (current as of date of application submission) and will be reviewed and verified by IDA staff

Percentage of Project Costs financed from Public Sector Table Worksheet:

Total Project	Estimated	Estimated	Estimated Value of	Total of Other Public
Cost	Value of	Value of Sales	Mortgage Tax	Incentives (Tax Credits,
	Property	Tax	Exemptions	Grants, ESD Incentives,
	Tax	Exemptions		etc.)
	Exemptions			
\$1,254,500	\$45,315	\$12,390	N/A	\$250,000

Percentage of Project Costs financed from Pub	olic Sector (Est. Property 7	Tax + Est. Sales Tax+
Est. Mortgage Tax+ Other) / Total Project Cost):	24.5 %	

Section VI Representations, Certifications and Indemnification

** This Section of the Application <u>can only</u> be completed upon the Applicant receiving, and <u>must be completed</u> after the Applicant receives, IDA staff confirmation that Section I through Section V of the Application are complete.

Rajat Ghoshal		(nar	e of CFO) or oth	er author	ized represe	mtativa	a£ A1:	4
confirms a	nd savs	that he/s	he is						
Polyset Company,	Inc.			oration	or other	etary and entity) na	COO in	(iiie)	of
Application (the "thereof, and hereby	Applicant") / represents,	, that he/she h	as read th	e fores	oing Ann	lication and	knowe	the con	tents

- A. Job Listings: In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.
- B. First Consideration for Employment: In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.
- C. Annual Sales Tax Filings: In accordance with Section 874(8) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant. Copies of all filings shall be provided to the Agency.
- D. Employment Reports: The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the Agency, at least annually or as otherwise required by the Agency, reports regarding the number of people employed at the project site, salary levels, contractor utilization and such other information (collectively, "Employment Reports") that may be required from time to time on such appropriate forms as designated by the Agency. Failure to provide Employment Reports within 30 days of an Agency request shall be an Event of Default under the PILOT Agreement between the Agency and Applicant and, if applicable, an Event of Default under

the Agent Agreement between the Agency and Applicant. In addition, a Notice of Failure to provide the Agency with an Employment Report may be reported to Agency board members, said report being an agenda item subject to the Open Meetings Law.

- E. The Applicant acknowledges that certain environmental representations will be required at closing. The Applicant shall provide with this Representation, Certification and Indemnification Form copies of any known environmental reports, including any existing Phase I Environmental Site Assessment Report(s) and/or Phase II Environmental Investigations. The Agency may require the Company and/or owner of the premises to prepare and submit an environmental assessment and audit report, including but not necessarily limited to, a Phase I Environmental Site Assessment Report and a Phase II Environmental Investigation, with respect to the Premises at the sole cost and expense of the owner and/or the Applicant. All environmental assessment and audit reports shall be completed in accordance with ASTM Standard Practice E1527-05, and shall be conformed over to the Agency so that the Agency is authorized to use and rely on the reports. The Agency, however, does not adopt, ratify, confirm or assume any representation made within reports required herein.
- F. The Applicant and/or the owner, and their successors and assigns, hereby release, defend and indemnify the Agency from any and all suits, causes of action, litigations, damages, losses, liabilities, obligations, penalties, claims, demands, judgments, costs, disbursements, fees or expenses of any kind or nature whatsoever (including, without limitation, attorneys', consultants' and experts' fees) which may at any time be imposed upon, incurred by or asserted or awarded against the Agency, resulting from or arising out of any inquiries and/or environmental assessments, investigations and audits performed on behalf of the Applicant and/or the owner pursuant hereto, including the scope, level of detail, contents or accuracy of any environmental assessment, audit, inspection or investigation report completed hereunder and/or the selection of the environmental consultant, engineer or other qualified person to perform such assessments, investigations, and audits.
- G. Hold Harmless Provision: The Applicant acknowledges and agrees that the Applicant shall be and is responsible for all costs of the Agency incurred in connection with any actions required to be taken by the Agency in furtherance of the Application including the Agency's costs of general counsel and/or the Agency's bond/transaction counsel whether or not the Application, the proposed Project it describes, the attendant negotiations, or the issue of bonds or other transaction or agreement are ultimately ever carried to successful conclusion and agrees that the Agency shall not be liable for and agrees to indemnify, defend, and hold the Agency harmless from and against any and all liability arising from or expense incurred by: (i) the Agency's examination and processing of, and action pursuant to or upon, the Application, regardless of whether or not the Application or the proposed Project described herein or the tax exemptions and other assistance requested herein are favorably acted upon by the Agency; (ii) the Agency's acquisition, construction and/or installation of the proposed Project described herein; and (iii) any further action taken by the Agency with respect to the proposed Project including, without limiting the generality of the foregoing, all causes of action and attorney's fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law and the policies of the Agency that any New York State and local sales and use tax exemption claimed by the Applicant and approved by the Agency, any mortgage recording tax exemption claimed by the Applicant and approved by the Agency, and/or any real property tax abatement claimed by the Applicant and approved by the Agency, in connection with the Project, may be subject to recapture and/or termination by the Agency under such terms and conditions as will be

established by the Agency and set forth in transaction documents to be entered into by and between the Agency and the Applicant. The Applicant further represents and warrants that the information contained in this Application, including without limitation information regarding the amount of the New York State and local sales and use tax exemption benefit, the amount of the mortgage recording tax exemption benefit, and the amount of the real property tax abatement, if and as applicable, to the best of the Applicant's knowledge, is true, accurate and complete.

- H. This obligation includes an obligation to submit an Agency Fee Payment to the Agency in accordance with the Agency Fee policy effective as of the date of this Application
- I. By executing and submitting this Application, the Applicant covenants and agrees to pay the following fees to the Agency and the Agency's general counsel and/or the Agency's bond/transaction counsel, the same to be paid at the times indicated:
 - (i) a non-refundable \$750 application and publication fee (the "Application Fee");

 - (iii) All fees, costs and expenses incurred by the Agency for (1) legal services, including but not limited to those provided by the Agency's general counsel and/or the Agency's bond/transaction counsel, thus note that the Applicant is entitled to receive a written estimate of fees and costs of the Agency's general counsel and the Agency's bond/transaction counsel; and (2) other consultants retained by the Agency in connection with the proposed project, with all such charges to be paid by the Applicant at the closing.
- J. If the Applicant fails to conclude or consummate the necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable proper or requested action, or withdraws, abandons, cancels, or neglects the Application, or if the Applicant is unable to find buyers willing to purchase the bond issue requested, or if the Applicant is unable to facilitate the sale/leaseback or lease/leaseback transaction, then, upon the presentation of an invoice, Applicant shall pay to the Agency, its agents, or assigns all actual costs incurred by the Agency in furtherance of the Application, up to that date and time, including but not necessarily limited to, fees of the Agency's general counsel and/or the Agency's bond/transaction counsel.
- K. The Applicant acknowledges and agrees that all payment liabilities to the Agency and the Agency's general counsel and/or the Agency's bond and/or transaction counsel as expressed in Sections H and I are obligations that are not dependent on final documentation of the transaction contemplated by this Application.
- L. The cost incurred by the Agency and paid by the Applicant, the Agency's general counsel and/or bond/transaction counsel fees and the processing fees, may be considered as a cost of the Project and included in the financing of costs of the proposed Project, except as limited by the applicable provisions of the Internal Revenue Code with respect to tax-exempt bond financing.
- M. The Applicant acknowledges that the Agency is subject to New York State's Freedom of Information Law (FOIL). Applicant understands that all Project information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.

- N. The Applicant acknowledges that it has been provided with a copy of the Uniform Tax Exemption Policy, Attachment A, being the Uniform Modification of Real Property Tax Abatement AND Claw Back Penalty for Failure to Meet Employment Levels. The Applicant covenants and agrees that it fully understands that the Termination and Recapture Policy is applicable to the Project that is the subject of this Application, and that the Agency will implement the Termination and Recapture Policy if and when it is so required to do so. The Applicant further covenants and agrees that its Project is potentially subject to termination of Agency financial assistance and/or recapture of Agency financial assistance so provided and/or previously granted.
- O. The Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:
 - § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- P. The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- Q. The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- R. The Applicant confirms and hereby acknowledges that as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the New York General Municipal Law, including, but not limited to, the provision of Section 859-a and Section 862(1) of the New York General Municipal Law.
- S. The Applicant and the individual executing this Application on behalf of Applicant acknowledge that the Agency and its counsel will rely on the representations and covenants made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

COUNTY	NEW YORK OF SARATOGA Ghoshal)) ss.:	being first duly sworn,	, deposes and says:
1.	That I am the Sec (Applicant) and that	cretary	(Corporate O	of the Applicant to bind the Applicant.
2.	That I have read the my knowledge and accurate and comple	belief, thi	Application, I know the is Application and the	ne contents thereof, and that to the best of the contents of this Application are true,
				(Signature of Officer)
	and affirmed to me u of,		lties of perjury	
	(Notary Public)	***************************************	- Andrews	

NOTE: THIS APPLICATION WILL NOT BE ACCEPTED BY THE AGENCY UNLESS THE FOLLOWING HOLD HARMLESS AGREEMENT IS SIGNED BY THE APPLICANT.

HOLD HARMLESS AGREEMENT

Applicant hereby releases the City of Mechanicville and Town of Stillwater Industrial Development Agency and the members, officers, servants, agents and employees thereof (hereinafter collectively referred to as the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (i) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the application or the Project described therein or the issue of bonds requested thereof are favorably acted upon by the Agency, and (ii) the Agency's financing of the Project described herein; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to find buyers willing to purchase the total bond issue requested, then, upon presentation of an invoice itemizing the same, Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred by the Agency in the processing of the Application, including attorneys' fees.

Applicant	Applicant	
By:	Ву:	
Sworn to before me this		
day of,,		
Notary Public		

ATTACHMENT "A"

PROJECTED EMPLOYMENT PLAN

COMPANY: Polyset Company	, Inc.		-	
ADDRESS: 65 Hudson Ave, M	lechanicville, NY 12118			
TYPE OF BUSINESS: Manufactur	ing			
CONTACT PERSON: Rajat Ghosh	nal			
TELEPHONE NUMBER: 518-664	6000			
Please complete the following chart d	escribing your projected employment	plan following re	eceipt of financing.	
Current and Planned Full Time Occupations in Company	1 Datifiated Francis of Complete			r Completion of the
		l Year	2 Year	3 Year
Managemment	2	2	2	2
Production Lab	20	22	24	25
Office	7 8	8	9	10
Sales	6	8	8	9
		0	7	7
Please indicate the estimated hirin required. Throughout the three years following to representative (HS grad, \$35k), 1 quality of and 1 regional sales representative (e.g.)	the project we estimate bringing on 3 control technician (degree position, \$55k),	production operation operations 1 coatings technicia	tors (HS grad, \$35k an (degree or experier), 1 customer service
chemicals we work with and recei		on and lab equip	oment.	
No special recruitment should be r	needed to fill these positions.			
Are the employees of your firm cur		gaining agreem	ent? Yes No	<u> </u>
If Yes, provide Trade's Name and	Local Number:			
Prepared by:				
Title:				
Signature:		·		
*** By statute, project the number	of FTE jobs that would be retain	ed and created	if the request for l	Financial Assistance
is granted. Project such jobs over				

is jobs by dividing the number of PTE jobs by two (2).

Note: Agency Staff will review and verify all projections.

"FTE" shall mean a full time employee that has a minimum of thirty-five (35) scheduled hours per week, or such other number of hours per week (but not less than twenty-five (25) hours) as established by existing written policies of the Company or Applicant, as applicable, and whose workplace location is the Project Facility.

ATTACHMENT "B"

ENVIRONMENTAL ASSESSMENT QUESTIONNAIRE

Polyset Company, Inc. NAME OF APPLICANT:	
Are approvals, consents, permits, funding or other actions required from any other governmental agency (including municipal Planning Boards, State agencies, etc.)	
YES 🗹 NO 🗌	
If "NO," skip the rest of this form and request a "long form environmental assessment form" from the Agency.	
If "YES," list below the names of the other agency and the type of action required.	
Name of Agency	Type of Action
City of Mechanicville Building Department	Building Permit
Attach copies of all Environmental Assessment Forms or Environ listed.	mental Impact Statements submitted to any of the agencies you have

ATTACHMENT "C"

EMPLOYMENT REPORTING AGREEMENT AND PLAN

in consideration of the extension of finar	ncial assistance by CITY OF MECHANICV	ILLE AND TOWN OF STILLWATER
INDUSTRIAL DEVELOPMENT AGENCY,		(Project
Beneficiary), agrees to cause any new employmen	t opportunities created in connection with pr	
obligations to be listed with the New York State		
County Dept. of Employment & Training.	Polyset Company, Inc.	(Project
Beneficiary) also agrees to report to the City of M	Mechanicville and Town of Stillwater Industry	
January 10 of each year on the status of employ		
number of new employment opportunities created,		
	ees, subject to the requirements of any existi	
first consider for new employment opportunities		
ATTACHMENT "C-1" FOR FORM OF EMPLOY	MENT PLAN STATUS REPORT.	7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
DATED:		
	Nam	e of Applicant
	By:Rajat K GI	noshal
	Its: Secretary and CC	00

ATTACHMENT "C-1"

EMPLOYMENT PLAN STATUS REPORT

(To Be Filed by January 1, of each year)

COMPANY NAME:				
ADDRESS:		The second secon		
TYPE OF BUSINESS:				
CONTACT PERSON:				
TELEPHONE NUMBER:		, , , , , , , , , , , , , , , , , , ,	Walter and the second s	
Occupation	Number of FTE	Number Listed(1)	Number	Filled
			Job Service Division Applicants	Job Training Partnership Act Eligible persons

, , , , , , , , , , , , , , , , , , ,				
The state of the s				

(1) With local Jobs Service Division and local service delivery office created pursuant to the Job Training Partnership Act.

ATTACHMENT "D"

Report to Agency added 09/14/09 Abatement requires Cert. 05/14/12 Recapture language in bold 08/12/13

SALES TAX REPORTING AGREEMENT

opon being designated as an agent	of the City of Mechanicville	and Town of Stilly	ater Industrial	Development A	Agency in
conjunction with the issuance of Indus	strial Revenue Bonds or the prov	ision of other forms of	financial assista	ance by the Ager	лсу,
Polyset Company, Inc.		t Beneficiary) agrees t			
York State Department of Taxation a	nd Finance on a form and in su-	ch manner as is prescr	ibed by the Com	nmissioner, desc	ribing the
value of all sales tax exemptions claim	ned by Polyset Compa	ıny, İnc.		Beneficiary) as	
the City of Mechanicville and Town	of Stillwater Industrial Devel	opment Agency, inclu			
subcontractors. The Polyset Compa	any, Inc.		neficiary) recog		
such statement will result in its ren					(Project
Beneficiary) further agrees that it will					
report shall include the name, city and					
local sales tax; a description of the ma					
sales tax abated in each case. The rep					
which sales tax abatement occurred. T					
York State and local sales and use ta					
an exemption from New York State					
application it will be subject to a re					
with the provisions of Section 875 of					
herein by reference. The Company					_
excessive exemption benefits and sha					
do so shall constitute an Event of Del		mey of the State of Ive	ew fork as requ	uneu anu any 1	anure to
The second of th	aut.				
		0			
Signature	Date	Secretary a			
0	Date		Title		

NOTE: Abatement of NYS Sales Tax on eligible purchases of goods and services by approved companies is subject to the issuance of a valid sales tax exemption certificate by the Agency.