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## PUBLIC HE:ARING

City of Mechanicville and Town of Stillwater Industrial Development Agency

A Public Hearing
in the matter of Bocrest Fields, LLC and Hodorowski Group, LLC

Section 859-a(2)
General Municipal Law

October 25, 2023
5:15 p.m.
Stillwater Town Hall
881 Hudson Avenue
Stillwater, New York

## PRESENT:

## FOR THE IDA:

Sally Herrick - Chairwoman
Maria Morris - Vice Chair
Barbara Corsale - Member
John Fusco - Member
Pat Hildreth - Secretary
Marilyn Erano - Treasurer
Judy Wood-Zeno - Member
John Amodeo - Member

## ALSO PRESENT:

Sal Iavarone, CFO
Gina Kenyon - Agency Administrative Assistant James Carminucci, Esq. - Special Counsel
Tori Riley, Vice President,
Saratoga Economic Development
Corporation
PRESENT FOR APPLICANT:
Ed Keis

ALSO PRESENT MEMBERS OF THE PUBLIC

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Number
Description
1 Affidavit of Publication
For Ident. and Notice of Public Hearing Distribution Letter3

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(Exhibits Numbers 1 and 2 were marked for identification, this date.)

CHAIRWOMAN HERRICK: It is 5:15. I'll
call the Public Hearing of the IDA for the Bocrest Fields, LLC, which is what we're here to hear public comments about.

My name is Sally Herrick. I'm Chair of the IDA. We'll go around so you can know the Board members, and then we'll start to open up.

So, Pat, you want to introduce yourself?
MR. HILDRETH: Pat Hildreth, Secretary.
MS. WOOD-ZENO: Judy Wood-Zeno, Member.
MR. AMODEO: John Amodeo, Member.
MS. CORSALE: Barbara Corsale, Member.
MR. CARMINUCCI: Jim Carminucci, Counsel to the Agency.

MS. MORRIS: Maria Morris.
MS. ERANO: Marilyn Erano, Treasurer.
MR. FUSCO: John Fusco, Member.
CHAIRWOMAN HERRICK: Okay. So I'm glad you are all here. I'm sorry about the inconvenience. I'm going to put this right out right now: So, we had a conflict with the main room that the Town Board meets in. I thought

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we'd be in that room, but we got preempted by Court tonight.

Court is supposed to end early, so what we'll do is, if we're not done here -- I'm sorry about the discomfort, but I did not want to cancel the Public Hearing, because I did not think that would be in our best interest, and we didn't have time to do that once we found out about the conflict.

So, what we'll do is, if we're not done and Court is, we'll take a little recess, and we'll move to a more comfortable room, but I wanted to at least start on time and get us going.

So, with that, I'm going to turn this over to our attorney, Jim Carminucci, and he will explain the process, and then after that -- I just want to ask that anybody who is speaking, that you do get up and identify yourself for our stenographer, just tell us, if you don't mind, at least where you live. It doesn't have to be the entire address.

MS. WOOD-ZENO: And will there be a time?
CHAIRWOMAN HERRICK: And then if you

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could, so everybody gets a chance to speak, at least five minutes for comments, if you don't mind. Okay. Jim.

MR. CARMINUCCI: So, this is a Public Hearing being held pursuant to Section 859-a (2) of the General Municipal Law with respect to an application provided to the IDA, received from Bocrest Fields, LLC and Hodorowski Group, LLC.

The Project consists of the acquisition of an interest in an approximately 90-acre parcel located on Brickyard Road in the Town of Stillwater, construction on that property of 192-unit multifamily market rate residential rental facility, and acquisition and installation in the facility of certain machinery and equipment.

The total project costs are estimated to be $\$ 40,733,333$, and the requested financial assistance from the IDA consists of mortgage recording tax benefit in the amount of $\$ 244,400$, sales tax benefit of $\$ 1,260,000$, and property tax abatement of $\$ 924,517$. Those are obviously estimates.

Notice of the Public Hearing was

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published in the Daily Gazette on September 29th, 2023, and, as required by the General Municipal Law, notices of the Public Hearing were provided to the chief executive officers of the affected taxing jurisdictions on October 10th, 2023, via certified mail, return receipt requested, and I have provided those exhibits to the stenographer to be incorporated into the record.

CHAIRWOMAN HERRICK: Great. Okay. With that, Tori, would you like to get up and introduce yourself, if you don't mind. Tori Riley is with the Saratoga County Economic Development Corp. They are the agency that helps the applicant put together the application.

So we're going to hear what the application is first, and then we'll take public comments. So, Tori, why don't you start.

MS. RILEY: Tori Riley with the SEDC, and I'm here tonight with Ed Keis requesting incentives for this Project to move forward.

The applicant and his partners are constructing 192 apartments. As we mentioned, 144 of those would be two-bedroom apartments and 98 of those are one-bedroom units, and they'll be

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market rate. They'll be reasonably priced market rate so we can provide workforce and/or retirement opportunities for someone that is selling their home so that somebody else can buy a home.

I think we all know of the housing crunch and crisis and the prices that are being driven up, so this is an opportunity to build these apartments, keep people in Mechanicville or Stillwater and/or, importantly, recruit or attract young professionals or service provider workers, hospitals, EMTs, police officers, teachers, those kind of folks that make a decent living, but not enough to afford a home at this point.

With that, the current approximate assessment of the property is $\$ 28,537$, and upon closing it would immediately go to $\$ 18,333,000$. So it is a great opportunity for there to be more property, school, local taxes put back into the community responsibly.

The Group -- albeit this is a big commitment for them, this is not what they do on a full-time basis -- they're requesting a

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five-year PILOT, with four years of incentive breakdown with a full payment at the fifth year at 100 percent, and so it would be the first year zero, and the second year 25 percent, the third year 50 percent, the fourth year 75 percent, and the fifth year they would be paying the full taxes on this.

Immediately upon closing, their taxes would go from 628 to over 30,000, and they would be paying that as their portion of the PILOT breakdown.

So I just wanted to introduce Ed. Is there anything that I missed that you'd like to share? I know that this has been approved per the Stillwater Town Board and the Planning approved The Project on February 27th of this year, and the Hodorowski Group are managing The Project. Evolution Construction Services will be completing the site work and infrastructure, and they have attached the Planning Board resolutions.

MR. KEIS: So, our partner -- this started back in 1980 when --

CHAIRWOMAN HERRICK: Can you introduce

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yourself for the stenographer and anybody else here.

MR. KEIS: Oh, Ed Keis for Bocrest Fields, and the Hodorowski Group is also our partner in this. Unfortunately, Paul, was planning on being here, but he's at Dana-Farber Hospital with his dad who was just diagnosed with Stage 2 throat cancer, kidney, lungs. So he couldn't get back here for that, but he was fortunate to get in there.

He did speak at the last IDA meeting for quite some time talking to the Board and anybody else who was there.

So this property was bought in 1980 and they weren't sure what they were going to do with it. They were paying about $\$ 1,000$ a year in real estate taxes, and then when the Water District came in in 2007 and we started getting bills for $\$ 20,000$, $\$ 21,000$, $\$ 22,000$ a year for the Water District, but no water, nothing there, so that got us starting to look at better uses for the property and what to do with it.

We did look at possibly moving our distributorship from DeCrescente up here into

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that area, and ultimately settled on -- started, I guess, in 2013, 2014 on apartments, and we'll be on roughly 20 acres of the 80 -- you'll see 90 and you'll see 96, depending on whose maps you're looking at. So there will still be about 70 acres untouched and preserved.

The current plan now is to build two buildings each year at 24 units each. So it will be a gradual build out, and at the current tax rates, when the construction is completed and all 13 buildings are built, the town and county taxes will be about $\$ 240,000$ a year, and the school district will be about $\$ 460,000$ a year.

We anticipate anywhere from 30 to 40 jobs during construction, and then as the buildings are built and we get further along, it should end up with about ten people between maintenance and administration of the properties.

What else did I miss? And the -- if the builder were here, Paul Hodorowski, he would describe the, as you all know, the tremendous increases in costs and the supply chain and mandates.

I don't know if anybody knows whether

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we're going to have to have all electric
apartments in two years with the Governor.
Someone is suing her to back it back down, but right now you can't get those units that are mandated that you put in the building. He's already started ordering things way in advance to be able to get the materials.

So, between those costs and materials, the supply chain challenges, and interest -- when we were -- we had two financing partners with him interested in The Project, and then when we thought there would be a ten-year PILOT available, when the ten-year PILOT went to, in effect, five -- well, four years, two of those walked away, and now we're looking at a third different one who thinks they can make it work with this application that we're asking for.

MS. RILIEY: Again, to keep the apartments at a reasonable market rate, it's not affordable, it's not subsidized, but they would be market rate, but at a reasonable market rate to be able to have places for the service provider workers to afford to work semi close to where they live.

MR. BOWERS: Wasn't the original approval

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for 313 apartments?
MR. KEIS: That's a good point. So when -- we are approved for 312 by both the Town Board and Planning Board, but at building two buildings a year, we can only get up to about 192 over a four-year period.

So there's no sense in applying for benefits that aren't going to be there after the fourth year, but it would continue to build out at that point.

Anything else I can help with?
MS. YANKOWSKI RYAN: Can I ask a question?

We've been told through the whole process that as they build, our benefit unit dollar amount goes down, so that we benefit with lower taxes and being members of the same Water District.

If they get a tax break, how does that affect our benefit units for water? Do our benefit units go down or do we have to wait the five years?

SUPERVISOR KINOWSKI: No, you don't have to wait for five years. That's called a special

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district.
CHAIRWOMAN HERRICK: Ed, identify
yourself.
SUPERVISOR KINOWSKI: I'm Supervisor Ed Kinowski, and I do your budget for the town, and they're specified on what they can get for taxes --

CHAIRWOMAN HERRICK: You've got to be a little louder because we have some overflow. Sorry, folks.

SUPERVISOR KINOWSKI: Tax incentives can only be granted for a few things: Mortgage tax, sales tax, and property taxes, and so that's what's being requested here, but special district taxes and things of that nature you can't apply for, so they have to pay them.

All right. So when they get their bill, they'll pay it, and they've been paying 62 benefit units for a very long time now with no benefit, except to everybody who lives in the District. So, when they start applying those benefit units to it, everything goes down. Probably pay it off a year or maybe two earlier.

MR. BOWERS: When will the benefit units

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be attached to this property?
SUPERVISOR KINOWSKI: When they start building.

THE REPORTER: In order to have an accurate record, you can't just have a conversation. So, sir?

MR. BOWERS: Russell Bowers, 23 Halfway House Road. It's directly across from Bocrest.

CHAIRWOMAN HERRICK: Just make sure you state your name and speak up and one at a time. I'll try to call on people, and if there's anybody out there that wants to speak, please tell them to make their way in, and if there is anybody that has already spoken, please rotate. That would be helpful.

Okay. So right here.
MR. ADINO: My name is Cab Adino. I grew up on Brickyard Road and Halfway House Road, right on the corner.

The traffic on that road is getting really hard. Now, you put all these units in, how many more cars are you going to have, almost 200 cars?

CHAIRWOMAN HERRICK: Okay.

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MR. ADINO: Are they going to ride bicycles?

CHAIRWOMAN HERRICK: Let me tell you what the purpose of this Public Hearing is. All those decisions have been made by the Town. We're like the last stop. We're the finance side. We don't do water. We don't do roads. We don't do -- the Town Planning Board has done all that, given all the approvals.

So, technically they could build tomorrow. They're coming here to see if there's an opportunity to receive any tax breaks. So that's all we're here to talk about. I can't answer --

MR. ADINO: So nobody is doing a traffic study or anything?

CHAIRWOMAN HERRICK: That would be back to the Planning Board. That's not our job. Our job is, is this an economic benefit to the Town to give them some tax abatements. That's the only thing our Public Hearing is about. We're like the last stop.

All those approvals, all those discussions should have been done, and it's my

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understanding probably were done, but that's not the thing we are approving.

So, to go back to the question earlier, they have been approved for 300 some apartments. What Ed Keis is telling everybody is they're asking us to look at 192 because of the length of the PILOT.

They literally can then, once the PILOT is done, continue building if that works for them.

MR. KEIS: To be able to help you, a traffic study was done. It has been available. It was published and available to the Town for about 18 months. We paid for it -- we paid the Town and the Town did it. We didn't have anything to do with it, but I'd be glad to get you a copy.

I think the Town is supposed to charge you per page to give it to you, but give me your name and e-mail, and I'll give you the traffic study. It's 110 or 120 pages.

MR. McCOY: I'm Rob McCoy off of 9P.
I'm concerned about the impact on the schools, what this is going to have on the

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schools. I know we've gone through the traffic studies. I was at all those meetings with the traffic studies, this many cars and this many students. Those numbers are all flawed.

We're going to bring in a ladder truck from Mechanicville 30 minutes later and save these people? This whole thing should have never happened. It's going to dramatically affect this Town. It's going to dramatically affect our schools.

I implore you not to move forward with any exception. If they don't -- if Boves and DeCrescente don't have the money, don't let them build it. Take a pass on it.

MS. MASTERSON: Valerie Masterson. I wear a couple of hats here, but just to add on to what Rob said, I did talk to our business manager. I don't know what was told to the Planning Board at the time when they asked, but I talked to him specifically.

He told me that every -- our cost per pupil is $\$ 29,000$ or a little bit more. So, if you add 25 kids, that's over \$700,000 a year that we have to pay for 25 extra kids, and then it

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could be even more if those kids have special needs and things like that.

So if you give a tax exemption where they're not paying -- I mean, we're dealing with the GlobalFoundries PILOT too now where it decreases and we have to add another $\$ 100,000$ to our budget. So, I'm not sure if this is a good idea to give them exemptions.

I agree with Rob. If DeCrescente and Boves have the money to build this, then build it, you know, but it is going to -- I mean, if you have 192 units, don't tell me you're not going to have more than 25 kids in those unit. I'm sorry.

Ed and I had this discussion, and I just don't believe that because we've dealt with other developments and other -- Hillside and places like that, you know, where the kids come in. So I would appreciate it if you don't do this.

CHAIRWOMAN HERRICK: Thank you, Valerie.
MS. SCARCHILLI: I recently retired from school, and we're bursting at the seams already. So, I don't know where these kids of these apartments are going to go.

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I mean, there is always a look for where can we have a meeting here? No, that's busy and being used for such and such. I mean, there is no extra space. So, unless you want to start putting 35, 40 kids in a classroom, you better really think about it, and plus staffing for it.

I don't care what they say that it's taken into consideration that there is not going to be the need of it. When you work in a building on a daily basis for 30 years, you see what's going on in the building, and you see where there's not room for stuff, and there's no room on the campus up there.

There is no -- unless they purchase more room or we build a houseboat or something, but there is nowhere else to go on that campus to put anything up. So I don't know where all these kids with all the apartments over in Luther Woods out there, I don't know where these children are going to go to school and get adequate placement and such.

CHAIRWOMAN HERRICK: Again, one of the things that -- and I understand, I really do, but that's the Planning Board, and all that --

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MS. SCARCHILLI: I get that.
CHAIRWOMAN HERRICK: You know what I'm saying?

MS. SCARCHILLI: But you're here
financially to say yes or no.
CHAIRWOMAN HERRICK: I understand that.
MS. SCARCHILLI: So a big no, it's a big financial thing. So, like they said, if they can't build it with their own finances, don't look to us because there's much more important things where money could go to in our Town and our Village instead of bringing more people in and giving them money to do it. We don't need it that way.

CHAIRWOMAN HERRICK: Thank you.
MS. SCARCHILLI: Thank you.
CHAIRWOMAN HERRICK: Go ahead.
MS. CARPENTER: Kelly Carpenter, 21
Mitchell Road. I have multiple questions based on your mission statement that is posted on your website, and I feel that your mission statement and the things that you support and the things that you promote is directory related to whether you provide funding or not.

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So the first thing I just want to say is you mention in your mission statement that you do what you do while maintaining and enhancing the historic and rural character of the community.

Can you explain how backing multiple three-story apartment buildings -- the first of its kind in Stillwater, because I believe there's no other three-story apartment buildings in Stillwater currently -- how that is maintaining and enhancing the historic and rural character of our area? So that's just the first question I have for you guys.

CHAIRWOMAN HERRICK: So, tonight we're here to listen to all the comments. There's no vote at all tonight. I didn't say that earlier, and what we are doing is, these are the types of comments we want to hear. We want to hear the input.

We will take it back to the Board and have all these discussions ourselves. One of the things we -- again, we have an applicant who put in an application, but there's been no other decisions made by the Board regarding the application.

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So I can't stop an applicant from applying.

MS. CARPENTER: Oh, absolutely. I'm trying to give you the background that would potentially help you.

CHAIRWOMAN HERRICK: I understand, and that's a fair question.

MS. CARPENTER: Do you want my next one?
CHAIRWOMAN HERRICK: Yes. Keep going.
MS. CARPENTER: You also mention in your mission statement, environmentally friendly, carefully planned in strategic locations, economic vitality, and improving the quality of life for residents. Those are the types of projects that you back.

Can you explain how this Project can be categorized as environmentally friendly when it is disrupting acres and acres of wetlands and displacing an abundance of wildlife?

CHAIRWOMAN HERRICK: Again, part of what we have to do is review everything, and then we tie it back into the Town's approval as well. So, again, good points.

MS. CARPENTER: Next, can you elaborate

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on this Project's carefully planned and strategic location, directly from your mission statement, and provide an explanation of how this location in particular is a good fit for the community and aligns with the fabric of our small town?

CHAIRWOMAN HERRICK: I would say it again, keep going.

MS. CARPENTER: Yep. Next, can you please explain the significant impact this Project will have on the Town's economic vitality? I believe it was stated ten jobs would be --

CHAIRWOMAN HERRICK: He just said there would be 30 to 40 construction jobs and then overall ten jobs.

MS. CARPENTER: Long-term, ten jobs.
UNKNOWN SPEAKER: Guaranteed to
Stillwater residents?
CHAIRWOMAN HERRICK: They can't do that. We can't make them do that.

MS. CARPENTER: All right. Next
question: Can you discuss how this 312 or whatever -- what's the applying number?

CHAIRWOMAN HERRICK: 192.

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MS. CARPENTER: -- 192, can you discuss how this 192 apartment complex will improve the quality of life for its residents, it's current residents, versus become a drain on the community's resources, such as the school, which is already at max capacity, fire, EMS, et cetera.

Next, your mission statement also
outlines that you encourage, develop, and attract the construction and expansion of economically sound commercial, industrial, and other growth inducing projects.

How does this residential complex fit into that commercial and industrial category and what about this Project is growth inducing?

And last -- small paragraph -- seeing the projects you've promoted as success stories are mostly large businesses and generate a lot of jobs, including Price Chopper plaza and DeCrescente Distributing, can you explain how this Project in particular will generate jobs and promote job growth within the community?

I think you said ten. How many jobs do you truly anticipate this Project will bring to the area? I believe you said ten, and will the

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amount of jobs this will generate outweigh the potential drain on the community?

In addition to that, just posing the question, with Boves being an owner of this property and this Project, is it a conflict of interest if he is the CEO of your organization?

CHAIRWOMAN HERRICK: Boves is not part of this Project anymore, and it was not the same Boves, and it was Frank Boves, not John Boves, so it is not a conflict. Correct, Ed, Boves are not part of your Project anymore?

MR. KEIS: Right. I think I gave that as history that he had bought the land and it wasn't in the estate.

CHAIRWOMAN HERRICK: Frank and Carmie bought the land, not John. So just so you know, there is not -- I can address that, there is no conflict with our CEO.

MS. CAREY: But if they're family, it's a conflict.

CHAIRWOMAN HERRICK: They're not part of the Project.

MS. CAREY: They're Bocrest, DeCrescente and --

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CHAIRWOMAN HERRICK: They are no longer a - -

MS. MORRIS: You've got to come in and identify yourself.

MS. CAREY: Amber Carey, 319 Hudson
Avenue. So are we going to get answers to
Kelly's questions?
CHAIRWOMAN HERRICK: Can you -- I'm trying to answer the Boves one.

MS. CAREY: Okay.
CHAIRWOMAN HERRICK: His name is Bocrest.
They were involved at one point. They are no longer involved.

MS. CAREY: Not at all?
CHAIRWOMAN HERRICK: DeCrescente bought them out.

MS. CAREY: So why is it still called
Bocrest?
CHAIRWOMAN HERRICK: I assume because it's -- (audio drowned out by someone's cell phone.)

CHAIRWOMAN HERRICK: Ed, do you want to address that?

MR. KEIS: We mentioned Boves as history

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where the property originated from and after Frank Boves passed, another trust bought out his interest from Frank Boves' Estate. Boves is not involved.

MS. CAREY: So this is directly

## DeCrescente?

CHAIRWOMAN HERRICK: Well, and he has a developer.

MR. KEIS: It's a combination of Bocrest Fields -- it's not DeCrescente Distributing -and Hodorowski Homes, Hodorowski Group.

MS. CAREY: Will we get answers to all of Kelly's questions?

CHAIRWOMAN HERRICK: We're here to listen, and then we'll make decisions later, but Kelly brought up great points. I didn't say that she didn't. We're here to listen tonight, if you don't mind. We'll try to answer as much as we can.

Go ahead.
MS. OLIVER: Nicole Oliver, 22 Gronczniak.

What is the process for approval, because we've got a lot of people here? I only saw it

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because I got something from the School Board, right, in a roundabout way. I didn't see it in anything. So what is the process after tonight?

CHAIRWOMAN HERRICK: After tonight what we're going to do is we're going to take all the comments, and then we don't meet again until

December. So the Board in between will get all the information, and we will have to decide between now and then, does it go on our agenda for the December meeting, and then we take it up then.

But then at some point, the Board will then take all the input and then we're going to make a decision on whether or not we approve the Project. We don't have to approve it as presented. It can be approved modified, if it had to be, or it could be denied, but this is why we're having a Public Hearing. We want to hear all these comments.

MS. OLIVER: Are your meetings open to the public?

CHAIRWOMAN HERRICK: Oh, yes, absolutely.
MS. OLIVER: And what is the date of the December meeting?

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CHAIRWOMAN HERRICK: The next meeting is December 4th, but what I will have to do is see -- because we don't want to have a conflict like tonight. That's our normal scheduled meeting in December.

We don't meet in November. So there's going to be no special meetings about any of this, and then what we will do is I will have to see about a place to meet so that we can have a big enough room. So it might not be December 4th, but we always post it on our website, which is the MechanicvilleStillwaterIDA.org, which Kelly knows where to find it, which is great.

But we will put that information out. We always put our agendas out over a week ahead of time. So you can go to our website and it will be up there, but if you just make sure that you check, and we will tell -- I'll make sure the Town knows when our meeting is so there can be a notice for that too, but it will be on our website.

MS. OLIVER: And you typically give your notifications in The Express.

CHAIRWOMAN HERRICK: Well, we did for

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this, but we don't normally, but for a Public Hearing, we do, but for a meeting we don't, but we will make sure we get the word out.

MS. OLIVER: Okay. And will you answer in your discussion about all these questions in that meeting in December?

CHAIRWOMAN HERRICK: Yes, we'll be talking about where we go with this, yes, and we'll tie it back in.

MS. OLIVER: Just out of curiosity --
CHAIRWOMAN HERRICK: Just so you know, I'm here to listen. There's no preconceived -- I know how this seems, but there is no preconceived notation as to what we're doing.

I understand that apartments are different. They are different than the buildings that you were just talking about, Kelly. So, for us, we need to hear what the economic benefit is, because that's what our discussion is. So that's why everybody is here.

If there isn't one and you don't believe there is, you keep telling us that, but it's up to the applicant to tell us why there is an economic benefit, and it's up to the Town, who

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passed it all, but just so you know, we can't -the way it gets stopped -- because I know what everybody would like -- those are -- those would be financial decisions with the company itself, but they have been given a green light to build apartments. Just so you know.

MS. OLIVER: We understand they have a green light. I've been at a lot of the meetings. I want to make sure our voice is heard and we get a response because we don't always get that, and I also want to make sure, because they came in with a proposal to build, and it was financially viable. It is not our responsibility to carry their Project.

I understand costs have gone up. My grocery bill has gone up. Everything I have has gone up.

CHAIRWOMAN HERRICK: Just so you know, it's not this Board's responsibility. They need to tell us why they need it. You know what I'm saying? That's not -- we are here to listen to both sides, and that's why this is important to have the Public Hearing. Just so you know, that's not for us either.

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MS. OLIVER: I heard a couple different numbers. I heard the mortgage, $\$ 244,000$ for the mortgage that will be waived potentially, $\$ 1.2$ million in sales tax, and then $\$ 924,000$ of real estate tax, but I heard the PILOT breakdown, right, zero the first year, 25, 50, 75, and then I heard a $\$ 30,000$ number. What's that $\$ 30,000$ number?

MR. CARMINUCCI: It's not zero. They will always be paying something. During construction they will be paying taxes on the assessed value of the land as they would be now.

MS. OLIVER: How much is that?
MR. CARMINUCCI: Whatever that is. I don't have that number. Once construction is over and COs are issued, that's when that four-year PILOT schedule will kick in.

I can go through that with you again. I have that here. So, in year one following completion, their total PILOT payment would be $\$ 33,752$. That would get distributed to the taxing jurisdictions based upon proportionate tax rates.

MS. OLIVER: Before you go forward, if

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they don't get this, that tax base will be that $\$ 924,000$, right?

MR. CARMINUCCI: I think the estimated total assessment is $\$ 18$ million and change, so whatever that would generate.

MS. OLIVER: So what was that number that I heard?

CHAIRWOMAN HERRICK: The 920.
MS. OLIVER: Just to be clear, the first year you lose almost $\$ 900,000$ in property taxes?

MR. CARMINUCCI: No. I can go through that with you as well. So, the first year, the payment as I said is 33,752 that gets distributed out among taxing jurisdictions. The estimated savings based upon that payment is about \$370,000 in total.

Year two the PILOT payment goes up to \$126,000 -- I'm rounding numbers -- and the savings is about $\$ 278,000$.

MS. OLIVER: So the full value of the taxes is \$403,000 a year, right? That's what your sheet says. That's the full value.

MR. CARMINUCCI: Right, if the assessment ends up being what's projected, that would result

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in that, and that also doesn't assume any increases in taxes rates, so those numbers are based upon current tax rates. The tax rates change.
(Multiple people overtalking.)
MS. OLIVER: I wanted to make sure --
CHAIRWOMAN HERRICK: I just want to make sure whatever Tori is saying -- because if it's needed, then the stenographer has to get it.

MS. OLIVER: I would like it documented in the record for a clean record. The first year is $\$ 30,000$, right, and if there was no PILOT, the full value is $\$ 403,000$, which will pay for teachers. We have no place to go, but it will pay for roads. Anything we need, that 403,000 for the community.

Year two is what?
MR. CARMINUCCI: The PILOT payment in year two is about $\$ 126,000$, and the savings would be about $\$ 278,000$.

MS. OLIVER: By savings, that's how much they save and we lose in the community.

MR. CARMINUCCI: Right. That's the difference between what they would pay and what

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they're going to pay if the PILOT was approved.
Year three the PILOT payment is about $\$ 219,000$, and the estimated savings is $\$ 184,000$.

Year four, which is the last year that there's a benefit, the PILOT payment is $\$ 311,000$, and that results in a saving of about \$92,000, and then the last year it goes to 100 percent. No savings.

MS. OLIVER: And then you mention market rate for the apartments. What is market rate for the two-bedroom apartments?

MR. CARMINUCCI: I'm going to have to ask the applicant. What's your take?

MR. KEIS: If the builder was here, he has a couple thousand apartments. I was hearing \$1,200 to \$1,400.

MS. OLIVER: For a two-bedroom? Wow. Okay. That just seems really cheap.

MS. RILEY: That's what we said, market rate.

MS. OLIVER: That's why I want to ask. Reasonable market rate for a two-bedroom is \$1,800.

Okay. Is there any chance this could be

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changed to Section 8 housing?
MR. CARMINUCCI: No. That's not how it's been proposed, so that's not --

MS. OLIVER: But if --
MR. CARMINUCCI: If the Project changed, they would lose the benefits. If it became Section 8, subsided housing, and the Project had been approved by the IDA, those benefits would go away, because that's not the Project that's before the IDA. That's why we say market rate versus subsidized or Section 8 housing.

MS. OLIVER: I just ask that if you do approve it, which I hope we don't, but if you do approve it, that that market rate is clearly called out what those numbers are, right. That that should not be that cheap.

I promise, two more questions and then I'll stop.

CHAIRWOMAN HERRICK: No. You're okay.
MS. OLIVER: The other question was -this is more of a statement. There are over 1,000 apartments approved already in this community.

So my fear is, if we do it for this one,

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we set a precedent for everybody to get a tax break and we keep paying. That's a lot of money. $\$ 25,000$ a kid is a lot of money --

MS. MASTERSON: \$29,000.
MS. OLIVER: -- \$29,000.
MS. SCARCHILLI: Without kids that need special needs.

MS. OLIVER: Without special needs. Right.

Let me see. One last question. I went to all the Board meetings. When was Boves no longer part of this, and when was this applied for?

MR. CARMINUCCI: The application was received in August of this year.

MS. OLIVER: And when was Boves no longer a part of it?

MR. KEIS: December of '22. Boves is only mentioned as history and where this got started.

MS. OLIVER: But if it's August '22 and April of '23.

MR. CARMINUCCI: August '23 is when they applied to us.

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CHAIRWOMAN HERRICK: August of '23 is when they applied. December of ' 22 he was no longer involved.

MS. OLIVER: Okay. So a year. I think that's all.

MR. KEIS: Can I answer. This is Ed Keis of Bocrest. The estimates of the tax savings that are on there, for whatever reason I think is the way the application has to be prepared, is as if all of those buildings were built on the first -- in the first batch.

So, that if we build two out of the eight, our benefit is really 25 percent of those numbers there. So these numbers, in our financials, it's less than $\$ 400,000$. It's not the $\$ 974,000$, but my understanding, that's the way it had to be completed.

MS. RILEY: That's the potential.
MR. KEIS: If we built them all at once, that could be the max. I mean, I don't agree with it, but that's what the form was.

MS. RILEY: Right. You may end up with less incentives based on --

MR. KEIS: You can't build them. Right.

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It's not anybody's fault. It's just the way the application was done.

MS. CARPENTER: I have a question. Based on something Nicole said, after the benefits -if it's changed to Section 8, the benefits, they lose them, but the benefits are finished after five years, correct?

MS. RILEY: Four.
CHAIRWOMAN HERRICK: Four.
MS. CARPENTER: So any time after that four-year period, the property could technically change to Section 8 housing --

MR. CARMINUCCI: Right, so --
MS. CARPENTER: -- any time after that.
MR. CARMINUCCI: -- the way these benefits get implemented is the IDA takes an interest in the property. They'll take a leasehold interest. Once that leasehold interest is terminated, that puts the property back on the tax rolls and the IDA is out of the transaction.

Right, seven years down the road, if they were to change things and that was approved by the Town, if it required Town Planning Board approval, that's not something the IDA would be

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involved in at that point.
If during the Project things change, then those benefits go away, and if --

CHAIRWOMAN HERRICK: The IDA wouldn't be involved.

MR. CARMINUCCI: I realize this isn't a big job creator, but we do monitor employment, and if those employment targets aren't met, then that has an impact on benefits as well, during the term that the PILOT is in place.

MS. CARPENTER: Okay. Question for Ed, I don't know if I can ask this question at this moment, but based on what that gentleman just said, was this approved for Section 8?

SUPERVISOR KINOWSKI: No.
MR. KEIS: And Ed Keis says no.
MR. BOWERS: Russell Bowers, Halfway
House Road. Over the period of time that Ed has been presenting this -- I've been going to the Board meetings -- Ed has been very nice to me and my wife. Of course, we live right across the street from where the entrance is.

We weren't in favor of it, but Ed has treated us very decently, but I have understood

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and I talked to a couple of firemen -- or a fireman, who says they are looking to bid out a new aerial truck, which is going to affect our taxes.

Of course, with all that traffic it's going to negatively affect the residents of Halfway House Road. I just feel that the rich should pay their fair share. We pay our fair share. The rich should pay theirs.

SUPERVISOR KINOWSKI: To Russ's points, I was at the emergency management meeting where Tom Rinaldi had said at that meeting that their board already committed to buying a ladder truck, and it was already into the scope of the taxes, of which the taxes went down, didn't go up.

So, they have it within their budget structure to procure that, and that was a ballpark, I was told, about \$1 million 3 for the ladder truck. I was surprised they did, they went for it, but they did.

MR. BOWERS: And the upkeep and maintenance on it.

SUPERVISOR KINOWSKI: Yes, training and
all of that stuff, but that was all within their

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budget structure as I was told by the commissioner, so you would have to go back to them, Russ. I just wanted to provide that info because I was just there Monday night.

MS. OLIVER: I just want to comment on that quickly. I would like it if we could make sure we get documentation saying that, because the last time I talked to the fire department, that was not part of the plans, and they didn't have any funding for it. So it would be nice just to have documentation that shows that.

SUPERVISOR KINOWSKI: I'll provide that, Nicole. That's not a problem.

MS. OLIVER: Thank you.
CHAIRWOMAN HERRICK: Over here first, and then Val.

MS. YANKOWSKI RYAN: I actually own bee hives on Kellogg Road, and I have award winning honey. I have the second best honey in New York State. Our bees have got it going on, and this is why this Project concerns me so much because any of these changes affects how my honey is going to taste.

Is there a way that you can approve the

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deal, or whatever we want to call this, and not have a tax break? Are you allowed to make those changes so that way they're getting the benefit of the money, but the Town residents are still getting the benefit of the taxes or is it they're together, and we say a tax break, is it just Town and County or is it a School tax break also?

CHAIRWOMAN HERRICK: No, this will impact Town and it will impact the County and the School. So, the only thing we can do is give tax abatements. We can't do any of the other pieces. So, that's the discussion right now.

What we need to know is the economic benefit of it, and that's what we're here to listen about. Okay. So the comments, we're taking them all, right, but that's what the applicant has to make sure we understand, and all of you, and I live in the Town of Stillwater.

I don't live far from the Project either, so, but you do want to know objectively what the tax benefits are.

Val had her hand up first, and then we'll go here. All right. Valerie?

MS. MASTERSON: I am just going to go

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back to the school again and the impact it would have on the school.

You know, we talk about educating a child in Stillwater, 29,000, but that doesn't include the fact that if we had more than 25 kids coming from these apartments, that we would have to buy an extra bus or have to hire an extra faculty.

So, I think when you talk about the impact, the school relies to the growth in the community and buildings. Our budgets are based on the State aid that we sort of kind of get from the State when they want to give it to us.

So we do have to rely on the growth and the tax base here in Stillwater. So it's very important when you give tax incentives to people that can afford it, they're going to -- when this Project is done and you get a certificate of occupancy, these people are not only going to be getting the tax benefits, but they're also getting rent from other people.

So I don't know if that's fair to just blanketly give them a tax break just because they can't afford to do what they want to do with these buildings.

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CHAIRWOMAN HERRICK: Thank you.
MR. COOM: Al Coom from Halfway House Road. I just want to reiterate what some of these folks have said. I was here at a meeting -- I've been remiss as I haven't been to a lot of them, but $I$ was here at a meeting about a year ago, October 24th, and the Project was discussed, and nobody at that meeting, none of the residents -- and the place was packed -wanted this to go in. Okay.

This is going to go in. Now, if it's got to go in and we got to pick up the tab for a tax break on these guys, you know, it's just not fair. People don't -- getting something they don't want and then they got to pay for it. That's basically it.

The other thing is, you're going to have more people living in that area. You're going to have not only increased vehicular traffic, but increased pedestrian traffic, and the paths, the hiking path, goes right by there. It crosses Halfway House Road right there.

There should be some modifications made to provide a little bit more privacy to the

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residents. That's all I wanted to say. Thank you.

CHAIRWOMAN HERRICK: Thank you for your comment.

MS. PLACENTE: Deb Placente, and I'm on Kellogg Road. I might have missed it because I have not been to all the meetings, but I heard Kelly mention that it's wetlands over there. I thought it was illegal to build on wetlands?

CHAIRWOMAN HERRICK: I will have to refer to the Town Supervisor regarding the environmental.

SUPERVISOR KINOWSKI: Yes, the whole Project -- the meetings you probably missed at Planning Board and Town Board that were all approved, entertained all those. It went through SEQR evaluation, it went through DEC, Army Corps, DOH, all State agencies, and that's why a lot of the acreage is not being used.

They found a way to utilize the areas within that land that could have some utility, and that comprises their current Project.

MS. PLACENTE: To add onto that, the wetlands that are not being used and where they

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put the apartments, isn't that going to push the water somewhere else? Is that all in consideration?

SUPERVISOR KINOWSKI: That's all considered within the planning processes, and the answer is yes. Actually improvements for the flow as well.

MR. WILEY: I had no questions when I came, but since I've been standing here, I've got four. I hope I can remember them all.

Lee Wiley. I'm a resident.
They're simple, and simple answers would be fine. Is there any -- as I drive around in the roads in the areas that I grew up in and went to school here, wherever I go, I go, my God, when did that get there, or when did that happen, and I know there are other developments going on around.

Is there any connection in any way, shape, or manner, any tentacles, any little strings or anything with this development and any other development in Saratoga County, company, CEOs, LLCs, any, anything at all? Nothing whatsoever?

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MR. KEIS: No.
MR. WILEY: No operations going on anywhere else, no other buildings?

CHAIRWOMAN HERRICK: You mean by them?
MR. WILEY: Yes, by them, and I think it would be nice if you knew about it because you're handing out money to somebody who says we need this money, but they've got another operation going on someplace else that they seem to be financing just fine, then maybe that's something to consider. That's what I'm asking.

MR. KEIS: We don't have anything else.
MR. WILEY: Yes, nothing, nowhere, no place, nothing?

Okay. To this lady, I apologize, I forgot your name.

MS. RILEY: That's all right. Tori.
MR. WILEY: Somebody over here will beat me to it, but I'd just like you to reiterate reasonable -- your experience, you deal with this stuff all the time. In today's market, let's say today, reasonable, marketable, whatever you called it, rate or whatever, throw me a number. You know more than I do.

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MS. RILEY: I do, but I'm not a landlord and I don't do the development, but what we've seen is the Governor has been very clear about looking at all of the State about putting these workforce housing projects in different municipalities that show vacant land, and that's a whole other rabbit hole.

So we have been hearing this the last maybe 18 months, the shortage of housing. It's not a new topic at all. So when we had some developers come, we've heard from employers that their employees are driving a lot farther to get to work and not showing up and they're not being able to recruit, they're not being able to fill the jobs.

We had a couple of large manufacturers actually send a lot of work out of state to other locations because they just do not have people that are close enough that live --

MR. WILEY: But they might keep driving that, if they can't afford to live right in the area.

MS. RILEY: And so when we hear that we have a market rate and they're reasonable --

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because if you go to downtown Saratoga, there's nothing reasonable about those market rates.

MR. WILEY: But you understand that your word reasonable is pretty nebulous.

MS. RILEY: I do, but what I'm saying --
MR. WILEY: So I'm looking for something.
MS. RIIEY: And I -- from what we had talked about at the other meetings, the 1,200 to 1,500 range came up. So I don't want to misspeak for them though. That's a range. But when we heard that range, to your point, I was like that seems so reasonable compared to what we're seeing in Saratoga or Ballston Spa.

MR. WILEY: Well, that's what I was thinking, that it's too good to be true.

MS. RIIEY: So when they came to us for incentives and if that was the range, we hadn't seen that for like -- I'm talking service provider. My daughter works in an ER, right. She can't afford to buy a house right now or even half the apartments that are any where near the hospital.

So, to your point, when you start hearing these things and you start thinking about all the

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employers that cannot find people that can live close enough to work here, that's the economic impact, and that's why we got behind it.

MR. WILEY: I was just looking for a number, and that's fine.

MS. RILEY: But I just want to let you know that there's a lot of projects that come to SEDC that are not qualifiers. That to all of your points, there isn't an economic benefit to the community, there was really no benefit, but that's why we got behind this to at least present it, and it's up to the Board to decide if it works for the community, if the incentives do.

MR. WILEY: Just looking for an idea, and
I assume there will have to be quite a bit of infrastructure put in there that's not there now, right, sewer and water.

CHAIRWOMAN HERRICK: We're just here about taxes. Everything else is -- we're happy to hear, but those are Town issues.

SUPERVISOR KINOWSKI: I don't know how many more questions are coming from people, but we have the opportunity to move back into the meeting room. Do you want to adjourn and move

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back?
CHAIRWOMAN HERRICK: We will recess for a few minutes and move, or do people just want to stay here?
(Discussion off the record. A recess occurred while the meeting moved to the main hearing room.)

CHAIRWOMAN HERRICK: All right. Who else would like to make some comments?
(No response.)
CHAIRWOMAN HERRICK: We moved here and there is not going to be any more comments? You all just wanted more room? Okay. Kelly?

MS. CARPENTER: I'm just going back to the school issue and the kids being introduced into our district. I just want to verify the potential number of kids. 25 kids estimated is super low for the amount of apartments and families that are --

MS. MASTERSON: Just so you know: I picked that number. I first went to Ed with 100 kids and he said, no, no, that's not it. I believe there's going to be more than 25, but that's just a number that I picked.

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MS. CAREY: The estimated was 10 when I asked when this first started a year ago when I was at the first meeting. This is Amber Carey.

CHAIRWOMAN HERRICK: You have to identify yourself first. You can't just start, and if you can stand up, that would be helpful.

MS. CAREY: About a year ago when this all started and we came to the first Board meeting we were told that the estimated amount of kids would be 10, 10 kids out of the 312 units. Just so you know.

CHAIRWOMAN HERRICK: Just so you know, we can't speak to the number of kids. That has to be -- the applicant is going to have to --

UNKNOWN SPEAKER: The number really -I'm just putting it out there because we keep hearing about the economic and the economic, and I understand that, but in order to service these children, even kids without special needs, we're at such a lack in all of our school systems for adequate programming for these kids.

Our teachers have to buy their own arts supplies. There's so many little different little niche things like my mother had brought up

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earlier. There's not even enough rooms for meetings in certain areas. You can't even take a kid into a quiet room because there's not room for the children.

We don't have adequate staffing as it is. They're so flat out for substitute teachers, it's like insane. So I just -- it's a future thing, you know, these families move in, but we're not thinking about the real future costs of what this is actually going to cost the community as these kids are brought in and they can't be serviced in our schools properly.

I'm not even talking about IEPs. I'm talking about mental health, counselors, education, each kid getting the attention that they need to be successful in school. It's already hard enough to achieve with the lack of staffing, buses that we have to buy. We have to hire new bus drivers for this, and there is not room.

It's just concerning. My son is a student. I graduated from Stillwater. I'm concerned. I'm already concerned about certain things in the education system. Having an

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overrun district is a mega concern of mine, and that is an economic issue, because these kids have to some day grow up to be adults and be contributing members of our society, and if there's not room for them to get the help and education they need, it's not going to help. It's not going to help them. It's not going to help their future. That's what I have to say.

CHAIRWOMAN HERRICK: Thank you.
Any other comments?
MR. VAN PATTON: Mike Van Patton, 65
Fitch Road. I've been coming to the meetings and listening for a while now, and when they first came here, we heard nothing about the fact that we're going to have to give tax abatements, we're going to have to do all that.

I think that should be something that is discussed with the public, because we're the ones fueling you people with money. Okay. You people have money because it's coming out of the taxes. Okay.

Mrs. Hochul has been brought up tonight. Okay. She would like to have everybody live in apartments. I get that. It's easier. We need

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more housing only because we need to move all these extra people we have coming into New York into these places.

I don't want to be the one to say not my backyard, because that has nothing to do with it. I don't want to fund it. Okay. It's costing us more. So, yes, if we bring more kids in, it doesn't matter if it's ten, if it's 25, 30, your taxes are going to go up because we have to offset what they're not paying.

I'm sorry. I don't want to help Mr. Boves or Mr. DeCrescente out. This Town has given a lot to Mr. DeCrescente. Okay. I've been on the board. I gave them a lot also while I was on the board because they're a good company to have work here, and they put a lot into out Town, but at the same time, we keep giving and giving and giving.

It's got to stop somewhere. Okay. I can't give anymore. Okay. I used to make a fairly decent salary, and I'm not feeling it anymore. Okay. I am not making it, and the reason I am not making it is because of all this extra stuff.

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Pricing in the area has gone up ridiculous. Everybody is feeling that pinch. Now is not the time to have these special programs that we put out there to entice businesses to come in. This is not enticing businesses to come in. This is not. This is not your job to do that. Okay.

We're here to build the businesses up. Just adding more people here and more people and more people, it's going to bring down the value of our lives, and that's all of us as a collective unit. I just -- I am against it, totally against it. Okay.

And, no, it's not in my backyard. Okay. I live on the other end of Town, but we also have other people who want to come into that end of Town with some of these units because Mrs. Hochul will give the Town some money, and that's what it's coming down to. Okay.

You can all giggle, laugh, and think I'm not honest on that, but $I$ am. All you got to do is read the papers. That's why we're pushing to have apartment buildings here, because we don't want people to own their own properties, except

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for the rich. Okay. But the people who have family land, we count for something, and we're sick of being stepped on.

Thank you for listening to me ramble.
CHAIRWOMAN HERRICK: No. Thank you.
MR. VAN PATTON: My vote is definitely no. I think it's a waste.

CHAIRWOMAN HERRICK: Thank you for your comments.

The one thing I just want to address is this: The application for this just came to us in August. So our process is, in September, at our Board meeting, we accepted to push it to a Public Hearing for this purpose right here.

So just so you know, we can't get involved early on in the process because we don't know who is going to apply to us. So, I don't want anybody to think, well, where were we two years ago. We didn't know this was coming our way either, so just so you know, this was an application that came this August, we --

MR. VAN PATTON: And I under --
CHAIRWOMAN HERRICK: -- moved this in
September so we could get to this point, so

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that's why I want all the input we can get.
MR. VAN PATION: I understand that. I'm just a little upset with my Supervisor in the Town telling everybody this is going to be a big benefit to the Town. Okay. Stood right up here and said, oh, yeah, the taxes that it brings in, this is why we want to do this, this is why we want to bring all these apartment buildings in.

That's a lie. This is not why we want to bring these businesses -- or these apartments in.

CHAIRWOMAN HERRICK: I can't address that.

MR. VAN PATION: I know you can't. I know you can't, and I'm just saying.

CHAIRWOMAN HERRICK: You can say it, but I want you to know that I can't address it.

MR. VAN PAITON: That's the whole idea behind having a meeting where you're listening.

CHAIRWOMAN HERRICK: That's why we're here.

MR. VAN PATION: I appreciate that, but that's definitely where it stands is, you know, we do this for this building, people, we're going to have to do it for Mr. Tanski, we're going to

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have to do it for the next guy that is coming to build on that site or the next site that comes up.

We're going to keep doing that, and all we're doing is costing taxpayers more money in taxes, okay, especially if we're giving it away at our end.

CHAIRWOMAN HERRICK: I hear you. Thank you.

MR. VAN PATTION: Thank you.
MR. de la ROSA: Martin de la Rosa, Halfway House Road.

What's the criteria to apply for an application to you, what do they have to go through, what qualifies them, the whole nine yards?

CHAIRWOMAN HERRICK: Tori, do you want to help address that?

MS. RILEY: Yes. So normally a company that is looking at multiple locations or they want to expand here, if they're already here, but they just can't financially make it feasible and have got other options to move, we'll work with them to bring an application to the IDA.

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They will deem if they feel it's acceptable, they might accept it, and after that, they will then issue a public notice so that before they make a final decision, they have the opportunity for the public to weigh in, like we're doing tonight, and kind of voicing your opinions on these.

When the workforce became a huge issue for the employers to both come here and to grow here, there was, again, not forced housing, but developers that were regionally known and in their areas, in their communities that could help eliminate the long travel, long commutes, and the lack of available workers.

That's when we look at that economic vitality, and, again, it's not a given. We are bringing an application. We're asking and requesting, and the IDA can accept it, they can modify it, they can decline it, and they won't do anything until they've had a public meeting with people that come and -- I think you were here for the Polyset one, and that's kind of the process.

MR. de la ROSA: Yes. The thing is, okay, you have other developers in the area --

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MS. RILEY: Yes.
MR. de la ROSA: -- multihouse divisions and everything else. Can they apply for this if they start a new phase in another area?

MS. RILEY: It depends. And, again, it goes back to -- first of all, the IDA, there's three of them in Saratoga County, there's Clifton Park, Mechanicville-Stillwater, and the Saratoga County IDA, and none of the IDAs, in my experience, really consider any project for incentives if it's not been approved at the Town and the Planning. That's always a prerequisite. If they're not approved there, they're not even looking at doing anything. So it kind of goes after, but it's never a given, and quite honestly, if there's been positions and companies that have come to us, and we'll look at it and we'll say, they've already put a bid on this, they've already gotten through. There's no but for, they're going to do this whether there are incentives or not, and we don't bring those to the IDA to look at.

MR. de la ROSA: Let's back up a bit. This thing has been going for many years, and

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it's a given, this Project.
MS. RIIEY: I just adopted it, so I just came on.

MR. de la ROSA: You're coming in on the tail, and it's been in the process for many, many years, and supposedly there's no -- it's only feasible if they do a three-story building. Originally it was supposed to be all two-story buildings.

Number one, you don't need a ladder truck for a two-story building. You don't need a facility for a ladder truck. Now, because of this one Project, you've put a big burden on the Town.

A ladder truck, they don't take and say, oh, you want a ladder truck? Go ahead and take it or a building to house it. We haven't got any buildings to house it. So we, as taxpayers, are responsible for coming up with the money for that type of unit, which the only thing it's really feasible for is this.

The other thing is, $I$ don't know if they revamped it, but you're only talking a two-lane highway. They're going to bring a huge ladder

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truck on, and there's only one entrance to the facility and that's over a bridge. From there it spreads out. What happens if something goes wrong?

We're paying -- the money eventually is coming out of taxpayers. If you give them a loan or you give them in lieu of, somebody has to pick up the rest of it.

It's just like if they go to the bank and they get one of those low interest loans and they're paying, we'll say, 3 percent, but the loan actually is 12 percent or 19 percent. Well, the bank doesn't eat that money. The difference between the one and the other is picked up by the taxpayer.

Where does the taxpayer or anybody in the Town benefit from them making money? And I know they print it every day, but I don't know about you, but I don't have a way of printing money in the backyard.

MR. BOWERS: Biden has got it all.
MR. de la ROSA: Yes, well, what do you want to say? Or Hochul.

But there's no actual benefit other than

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the developer's. And out of clarity, who is the developer now?

MS. RILEY: Ed, it's DeCrescente, and the Hodorowski Group, correct, just the two?

MR. KEIS: I couldn't hear you?
CHAIRWOMAN HERRICK: He asked who is the developer.

MR. KEIS: It's Bocrest Fields and Hodorowski Group, the same people all along.

MR. de la ROSE: But since Boves is out of it, how can they still maintain the name?

MR. KEIS: Bocrest? That's an LLC of the company. They sold their interest in the company. The company still owns the land.

MR. de la ROSE: Right, until they put a building on it. Once the building is built, then the developer takes over that particular section?

MR. CARMINUCCI: No. Ed, it's my understanding that ultimately it's going to be an entity that is comprised of Hodorowski Group and Bocrest --

MR. KEIS: Who will own and manage.
MR. CARMINUCCI: -- that's going to own and manage the property, right? That entity

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hasn't been created yet, but I presume at some point it will.

MR. KEIS: So, I'm not getting what you're asking.

MR. de la ROSA: Well, I thought Bocrest was going to be the developer, and when the buildings were built, that the other entity, the builder, was going to take over the property and Bocrest is out of the line.

MR. KEIS: I don't ever remember saying that, but I don't know where you heard it.

MR. de la ROSA: Okay. So there's going to always be -- the LLC will always be in the loop as to what goes on with the development?

MR. KEIS: I can't predict five years, ten years from now.

MR. de la ROSA: Okay. Now, I'll talk to you later, Ed.

MR. KEIS: Okay.
CHAIRWOMAN HERRICK: Any others?
MS. OLIVER: This is for 192 apartments, because that's what they can put in in the fouror five-year span.

Can they come back later and ask for a

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PILOT for the rest of the apartments?
CHAIRWOMAN HERRICK: At this point, I would say they could, but I'm not sure that that's where we would be.

MS. OLIVER: Okay. So it is a possibility? So they could always --

CHAIRWOMAN HERRICK: They could always apply, like they're doing now.

MS. OLIVER: And I guess my last couple of comments are: Again, I want to make sure we take into account, approving this, there's ten other things going through the Town's departments. We don't want to set a precedent, in my opinion, and I also want to thank you guys for being very responsive and listening.

I know the meeting is still going on, but I haven't been to many meetings where we get to voice our opinions and not being told not to. So thank you so much.

CHAIRWOMAN HERRICK: You are welcome. Thank you. Really, we value your input. That's why we're doing this.

Some of this can be new territory for everybody, but that's why we're tonight to

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listen. So I appreciate it.
Kelly, we will get back to you on all your questions, and we will let everybody else know too.

MR. KEIS: Sally, can I just clear up a couple of things?

CHAIRWOMAN HERRICK: Yes.
MR. KEIS: I know you mentioned ten students, and when I heard that, that was the stupidest thing I ever heard in that meeting. It was crazy. I don't know where it came from.

Somebody said 25, and then the number we heard, being more involved in this is somebody came back and said, based on the number of apartments, said 70. That still sounds low to me. Ten is crazy, 25 is still low, but that didn't come from us.

CHAIRWOMAN HERRICK: Ed, I didn't hear you. What did you say the number would be?

MR. KEIS: 70.
CHAIRWOMAN HERRICK: I heard 70, but I didn't hear the --

MS. OLIVER: So, 70 times $\$ 30,000$ that's
a lot of taxes.

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MR. KEIS: What we've been told is that the school enrollment is down so that --
(Discussion off the record to remind people that four people cannot talk over each other.

MR. KEIS: So we were told, and it was published at several of the prior meetings that school enrollment is down and there was not concern from the school about the number of students that would come from this.

I didn't talk to them myself. Somebody else did.

MS. MASTERSON: All right. Let me address that issue. Our elementary school, I mean, we have right now very low class sizes and, we want to keep it that way because it's the best for our children.

Our elementary school, we don't have any space down there. Right now, if we had 25 kids -- and it all depends too on how these 25 to 70 kids come in. If they come in all in the elementary school, we have a problem, a real problem.

The high school, if they're spread K

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through 12, we might be able to accommodate them, but it still -- per pupil, it costs us almost $\$ 30,000$ to educate a student in Stillwater. That's plain and simple.

So, no matter what you do, if you give them -- if we give you a tax incentive and we get 70 kids, that's going to impact the school district, and we're going to be going to the taxpayers, because we have to have our budget approved every year.

We're not like the Town. The Town just does the budget and they're done. We have to have it approved. We get minimal State aid. We get maybe 3 percent increase every year. So we do rely on growth in the Town, and that's where a lot of our increased monies come from is the growth in the Town and with the taxes that are paid by the taxpayer.

So, it's important when you talk about incentives that you understand that even if it's $\$ 30,000$, we could get a child -- if they have special needs or something that's -- and we are at the seams when it comes to kids with special needs as far as giving them services.

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I mean, we are hiring, trying to find people to help these kids. It's very hard. So an apartment complex like that, if you bring in 70 kids, you are definitely impacting the district.

And I don't know who they talked to as far as -- I mean, if you're talking maybe ten kids, that might not have an impact, but, again, you have to look at that price tag, that $\$ 30,000$ price tag. So, I don't know who you talked to, but 70 kids is --

MR. KEIS: Around the estimate of 70, we looked at if all the buildings are built, that will put $\$ 460,000$ more a year into the school.

MR. McCOY: It's going to cost us \$2.1 million a year. If it's 75 kids, in round numbers, it's $\$ 2.1$ million a year, and that's before you buy two school buses that have to be electric with the charging stations at \$500,000 each. So now you're at $\$ 3.1$ million for those students.

You can't put 75 kids in one bus, because they only hold 65, so you have to buy two buses, and then if we get high school students, then we

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have to get four buses because you can't put the kids together because the young kids go to school first and the high school kids go after. So now we're at four buses, and that's $\$ 2$ million that we don't have the infrastructure for.

I just think we got to go back to square one and go back to the Planning Board, go to Ed Kinowski and rethink this whole thing because it started wrong, and it's ending wrong, and I was here for the meetings, and people can attest to it that I walked out of here shaking my head and saying, what are we doing in Stillwater?

I don't want to hear about, oh, Ed is doing this, the Planning Board is doing this, we can only do this. It's all of you together. You guys got to put your heads today and do better. Thank you.

CHAIRWOMAN HERRICK: Thank you.
MS. MASTERSON: The finances of the school are not as simple as you might think they are when it comes to this impacting us. Okay. There's a lot of variables in that, and that's what we do on the school board.

CHAIRWOMAN HERRICK: Thank you, Val. Ed

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Kinowski would like to speak, and then we will go to Nicole, and all I would ask is that we are not here to get into a debate amongst each other. So, if we can help that, I would appreciate it. Ed.

SUPERVISOR KINOWSKI: When is the next school board meeting, Valerie? What's the date?

MR. McCOY: It's the final Tuesday of the month. It's not this Tuesday, but the following Tuesday.

SUPERVISOR KINOWSKI: I had to clarify, just understand that, because I wish and I hope that everybody that has school issues concerning this attend that school board meeting, because the school board and membership and, Valerie and Robert, when this whole process was going through, did not voice their opinions that I'm aware of in any huge degree, except for some gentlemen who were in the room about finances behind it that could affect the Project.

So that's probably something -- not probably, but it appears we need to correct that or improve upon that, but it's important to include it. I've been pushing the information

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out from the different organizations, Albany, SEDC, CDTA, the transportation offices, concerning student populations, how it affects our community, and pushing them out to the different organizations.

Responses aren't coming back to me. They aren't coming back to out board. So the comments you're hearing that it could affect economic development, it's unfortunate, but apparently it's not filtering through to the right ears that could potentially have an affect on the approval or nonapproval of the Project.

So if I may, I've researched a lot about economic development. Some folks in the room think it's only about the jobs or it's only about businesses. That's not true. It's not true. Research it yourself. I have found just even tonight before coming into the room that IDAs can approve and have approved in multiple communities housing projects.

You may disagree.
UNKNOWN SPEAKER: I totally disagree. SUPERVISOR KINOWSKI: I get that.

UNKNOWN SPEAKER: Totally disagree.

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SUPERVISOR KINOWSKI: I do, but I just wanted to say that the IDA can receive those and that's --

UNKNOWN SPEAKER: But that's not what --
(Multiple speakers, indistinguishable discussion.)

CHAIRWOMAN HERRICK: I don't want to gavel here, guys. I really don't want to. That's not my style. Let him finish, and then go ahead.

SUPERVISOR KINOWSKI: I just want to have it heard that this body can hear projects for residential reasons, and they have throughout the United States, they have throughout Saratoga County, they have through many other counties. Just research it and you'll find it. That's enough said.

CHAIRWOMAN HERRICK: So to speak to Ed's point: We can hear it and we can do it. Whether or not we do, this is why we're here. Okay. Just so you know.

MS. MASTERSON: Just to respond to Ed. I know this Project really well. It was about 2017, 2018 when it was approved. I knew nothing

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about it as a school board member, so I don't know -- because if you call and talk to the business office, versus talking to the president or the school board itself, I don't know what kind of information you're getting, so.

MR. McCOY: Just to respond to Ed, also, November 7th is our next school board meeting at the high school. It's November 7th. It's a Tuesday.

CHAIRWOMAN HERRICK: Okay. Thank you.
MS. OLIVER: So you said how many two-bedroom apartments are approved as part of this or being requested for the --

MS. RIIEY: 144.
MS. OLIVER: So I believe current systems says . 9 kids per a two-bedroom apartment, but say you start with .5. That's 70 kids. If you do .9, that's 130 kids. People can't -- houses are expensive now, so people are putting more kids -you watch that statistic, it's going up.

So what I ask is, before we approve anything, let's see the statistics for Saratoga County and beyond. We're saying that people are living in Albany because they have to commute too

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far because they can't afford Saratoga County. So let's not have the Albany statistics because I think they're higher. I think they're like 1.3 kids, 1.5 per a two-bedroom apartment. Let's not have that move to Stillwater.

So that would be my recommendation. I know you had mentioned that you thought ten was ridiculous and it was mentioned at the board meeting. I agree with you, but I think it's the responsibility of this Project to share the statistics, right, tell us what you think for apartments. Okay. Thank you.

CHAIRWOMAN HERRICK: Thank you. Are there any more comments?

MR. KIRK: I can speak specifically to the (inaudible) because the same project, same size, just about the same layout was installed up in Malta right on 67, market rate, no kids. Don't worry about it. No big deal.

I work in a park, a business park in the back. We used to feel free, you could leave your car there for a week and not worry about it. There are a ton of little rats and they're, you know, they're fine or whatever, but there are

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little rug rats running around everywhere.
It's their playground. Our business park is their playground. Cars are getting damaged. You don't dare leave a car overnight. There's got to be 70 kids there. There has to be, and there's 140 apartments.

So the wishful thinking of a lot of this always proves wrong. All you got to do is watch TV. Wishful thinking gets you in a lot of trouble.

It just -- I'm all for development, but why -- I got into it with Ed before, but why can't we all put our heads together, the Town, the Village, because you guys fight each other all the time, and bring something worthwhile to the Town, something that actually benefits this Town. This has no benefit.

What would benefit -- how many people have to leave here to go get something to eat. You can't even stay in town. There's no stores or nothing, unless you want pizza. There's a ton of pizza.

CHAIRWOMAN HERRICK: It's good pizza too.
MR. KIRK: Yes, it is, but can't we get

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something worthwhile.
CHAIRWOMAN HERRICK: I do hear you, but, again, I really don't want to sound like a broken record, but the discussion about that planning piece is -- this has been approved. So all of the other discussions -- I mean, I do hear you.

I am not on the Planning Board and I don't have a say in any of that, and neither do any of the other Board members, from what I know here. So, we'll take the comments, and we understand it, but we can't do much about what's already been approved.

In fact, from an IDA standpoint, we say, don't come to us with any applications -- like Tori just explained -- unless all those other approvals have been made, and then our discussion is -- you made very valid points about the economics and that tax side of it, and that's what we're here for.

But I can't really speak to any of the other parts and neither can the rest of the Board. So I don't want you to think that we are insensitive. I don't want to sound that way, but it's hard, because we want to take the comments

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and it's part of the public record, but I can't necessarily -- we can't -- that's already been approved, so I can't turn back the clock on that part.

Just so you know. I'm trying to be very transparent about this.

In the back.
MR. McCOY: Can we start tonight, let's call it tonight, we all start talking to each other. The Planning Board, you guys, the Town Board, the School Board, let's do what's best for the Town, the Village, the children of Stillwater, the families of Stillwater.

Can we do that tonight? Can we all work together and say, hey, Rob, what do you think about this, hey, Ed, what do you think about this? If we put our minds together, we can do great things in this Town, if we talk to each other.

You guys are just knowing about this thing and it's been going on? We've had the meetings.

CHAIRWOMAN HERRICK: As residents, I have known about this and the IDA has known about

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this.
MR. McCOY: But why don't we all put our heads together and work together?

CHAIRWOMAN HERRICK: I understand that, and I'm happy to do that.

MR. McCOY: Great. Then come over to the Town and the school any time you want and I'll talk to you any time you want. We've got to start doing better for everybody involved because this is going to impact all of us, the kids.

We're going to have to put two traffic lights down here on Hudson Avenue. It's going to be a parking lot in the morning. It's hard enough to get out of here in the morning now. Dropping kids off at school is a nightmare.

CHAIRWOMAN HERRICK: I hear you. I really do. Thank you. I appreciate the invitation.

MR. THOMSON: Mike Thomson. I live on Hudson Avenue. I've been there for about 27 years, my wife and I. She's been there her whole life. I won't tell you how many years. She's seen a lot of growth in Stillwater, and with that comes a lot of traffic.

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And I can tell you that corridor between Mechanicville, right before the Village, you're taking your life in your hands pulling out of driveways on most days now.

I'm sure someone is going to tell me that it's a State road and somebody else is responsible for it or whatever, but I'm going to tell you that it's getting worse. Something needs to be done, and I hate to say a traffic light, because that's what makes Stillwater so special is the fact that there hasn't been really any traffic lights, but one yellow blinking light.

UNKNOWN SPEAKER: Like the one caution light right at the bridge. That's right.

MR. THOMSON: So I think that has to be weighed. We also need to look at recent things in Mechanicville. My understanding is in July they had a record number of arrests, and there's a lot of growth in the area, and that can be good but it could also be bad, but if we're not ready for that growth, it could be really bad.

CHAIRWOMAN HERRICK: Thank you.
MRS. THOMSON: I'm his wife, Tammy

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Thomson. I have lived here my entire life. The School District is amazing. I graduated from Stillwater. I wanted to raise my family in Stillwater. We have three wonderful kids who have all graduated from Stillwater. Our oldest son went on and he's now teaching down in Albany. He loves it.

Our youngest daughter is out in Elmira College, and she is going for speech pathology. Our son is a special needs student, and when I hear that it could stop -- it's always been special in Stillwater that the students have always come first.

And if our school is already being taxed on all of that -- and when I say taxed, I mean the growth of the school is just that they don't have the place for these students, and it breaks my heart.

My son, David, he was given everything he needed. Stillwater District gave him everything he needed. He's doing great. He has been working full-time, and he's really excelling and he is a good citizen, but a lot of that has to do with the School District being able to give him

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that support and help that he needed to get to that point.

If we don't have the means to provide to the apartments and with these kids coming in, personally I'm against it. I know you said it's already been approved but we --

CHAIRWOMAN HERRICK: Well, it's been approved as a Project with the Planning Board and the Town Board. We have not approved anything. That's what we're saying. That's why we're here. So our discussion is, should we give them tax incentives, so that's --

MRS. THOMSON: And I have to say no.
CHAIRWOMAN HERRICK: And I hear you.
MS. WOOD-ZENO: But, you know, you should be bringing your comments -- those are good comments, but they need to go to the Town Board to voice those concerns.

UNKNOWN SPEAKER: A little late for that now.

CHAIRWOMAN HERRICK: She probably means about the traffic light and the --

MRS. THOMSON: And that's where I was going to go. So, if we're going to get all this

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new traffic coming in, are we going to be able to lower the speed limit going from Mechanicville into Stillwater, because it's horrendous?

CHAIRWOMAN HERRICK: Again, I don't know from an IDA. We can't, from an IDA standpoint. I do know that much.

Again, I think to Judy's point, that would be a great question to bring back to the Town Board and we do have a couple of Town Board members in the room tonight.

MRS. THOMSON: Yes. All right. Thank you.

CHAIRWOMAN HERRICK: That's what you get for wearing two hats, Valerie.

Go ahead, Deb.
MS. PLACENTE: What she said about the traffic, has anybody ever pulled out of Halfway House Road to get on Hudson Avenue? Even with hardly any traffic, it's a death trap. I mean, between the trees and the traffic, you're literally almost in the road to see if oncoming cars are coming, so I can't imagine more traffic unless something is done about it.

CHAIRWOMAN HERRICK: And, again, I don't

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want to be a broken record, because I've known you for years, so it's just one of those things where that's something that the Planning Board and the Town Board and the Zoning Board probably should look into. Okay. Back there.

MS. CAREY: So when are you guys voting on this?

CHAIRWOMAN HERRICK: What we're going to do now is take all of the comments. We're going to have to review them, so I can't tell you that it's exactly a certain date. Our next meeting is December 4th, and we will --

MS. CAREY: At 5:15?
CHAIRWOMAN HERRICK: We always meet at 5:15.

MS. CAREY: December 4th at 5:15.
CHAIRWOMAN HERRICK: Yes, and what I'll do is -- that's a Monday and that's our normal schedule, so I will see if we can come back here, and if it's not available, then we have to find a bigger spot.

What we like to try to do is when a project is in the Town of Stillwater, as in this case, we meet in the Town of Stillwater.

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Traditionally our meetings are down in
Mechanicville because we actually get the use of the building down there, but if it's a Mechanicville Project, anything with Mechanicville, the Public Hearings are down there.

Just so you know, this is one here, we'll look to be back in Stillwater to try to make it easier for everybody.

MS. CAREY: But if not, then we're probably going to Mechanicville?

CHAIRWOMAN HERRICK: What's that?
MS. CAREY: I'm sorry. If not, then we're probably going to Mechanicville?

CHAIRWOMAN HERRICK: Well, if I can't find a space, then yes, we might have to tell you to go to Mechanicville to one of the bigger sites we have down there, but we'll look here, we'll look at the community center. Ed?

SUPERVISOR KINOWSKI: Right now this meeting room is available on December 4th. It's a Monday.

CHAIRWOMAN HERRICK: Well, book us.
SUPERVISOR KINOWSKI: And barring any

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major snowstorms --
CHAIRWOMAN HERRICK: It's not going to snow. It was 70 degrees out tonight.

SUPERVISOR KINOWSKI: I know. It is open, and I put you on the schedule.

CHAIRWOMAN HERRICK: Yes, if you don't mind, put us on the schedule so everybody knows we'll be back here for our meeting. It's 5:15. All our meetings are at 5:15.

MS. CAREY: So I think that everybody here has voiced their opinions on not wanting a tax break because of all the stuff that's going to have to come. We're going to have to repave roads, Halfway House Road is not going to fit two cars up and down it, and everybody knows.

It's going to need to be repaved. We're going to probably need a traffic light on Halfway House Road, and that's going to come from where? Us. If you're giving them a tax break, then where it's coming from is us.

We were promised that this Project was going to bring in and help us with taxes and make our Town better, and if we're going to give them a tax break, it's not going to make our Town

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better. So I'm pretty sure everybody has voiced their opinions on how this isn't going to work for any of us here.

CHAIRWOMAN HERRICK: And we heard it. Thank you. We appreciate your comments.

Anyone else have any comments?
MR. COOM: I just wonder on the impact on the education system. Would it help to have teachers provide input into how the growth in the student population is going to impact them and their ability to be effective?

CHAIRWOMAN HERRICK: I would say Valerie just snuck out. You should ask her to be a part of that.

MR. McCOY: At this point, like she said, we're at a point now where I'm on the School Board, and Josh is as well. There's three of us here tonight, Valerie had to step out, but realistically this is going to affect class size, and hiring teachers and buses and the whole gamut.

Unfortunately, we're at the point now where this is pretty much approved and we're going to have to deal with it, so we'll deal with

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it like we deal with everything at the school. We'll make it work somehow, but your school taxes are going to go up.

You can talk to the Planning Board and the Town Board and this Board about that and then come yell at me too, because I'll listen to you, so come yell at me, but it's going to happen and there's nothing we can do about it. $\$ 2.1$ million if we get 70 kids, and that's without buses.

You can all call Hochul and ask her about the electric buses she's asking us to buy for a half a million dollars apiece that we don't need.

CHAIRWOMAN HERRICK: Thank you. Is there anybody else?

UNKNOWN SPEAKER: I know it has nothing to do with you and this particular development, but there's another one going up on Colonial Road that is going to bring in more kids. So, you approve this and then approve that and then another one is going up, it's got to stop.

CHAIRWOMAN HERRICK: Well, nothing from the IDA standpoint is on Colonial Road, but I hear you. There has been.

UNKNOWN SPEAKER: Who is going to say

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it's not going to approve the next two projects.
CHAIRWOMAN HERRICK: I hear you. I do.
UNKNOWN SPEAKER: The school is getting
larger and larger and the staff is small. It's just crazy.

CHAIRWOMAN HERRICK: I hear you. Are there any other comments?
(No response.)
CHAIRWOMAN HERRICK: Okay. We're going to close the Public Hearing at 7:01. Thank you all very much.
(Whereupon, at 7:01 p.m. the proceedings in the above-entitled matter were concluded.)
CERTIFICATION

I, LAUREL STEPHENSON, a Court Reporter and Notary Public in and for the State of New York, do hereby certify that the foregoing record taken by me at the time and place as noted in the heading hereof is a true and accurate transcript of same, to the best of my ability and belief.


Laurel Stephenson

## Date: November 20, 2023

Martin Deposition Solutions, Inc. Malta Commons Business Park 100 Saratoga Village Boulevard
Building 37, Suite 37C
Malta, New York 12020
Phone: (518) 587-6832
Toll free: (800) 587-6832
Tax: (518) 587-1539
Website: Www.martindepo.com

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